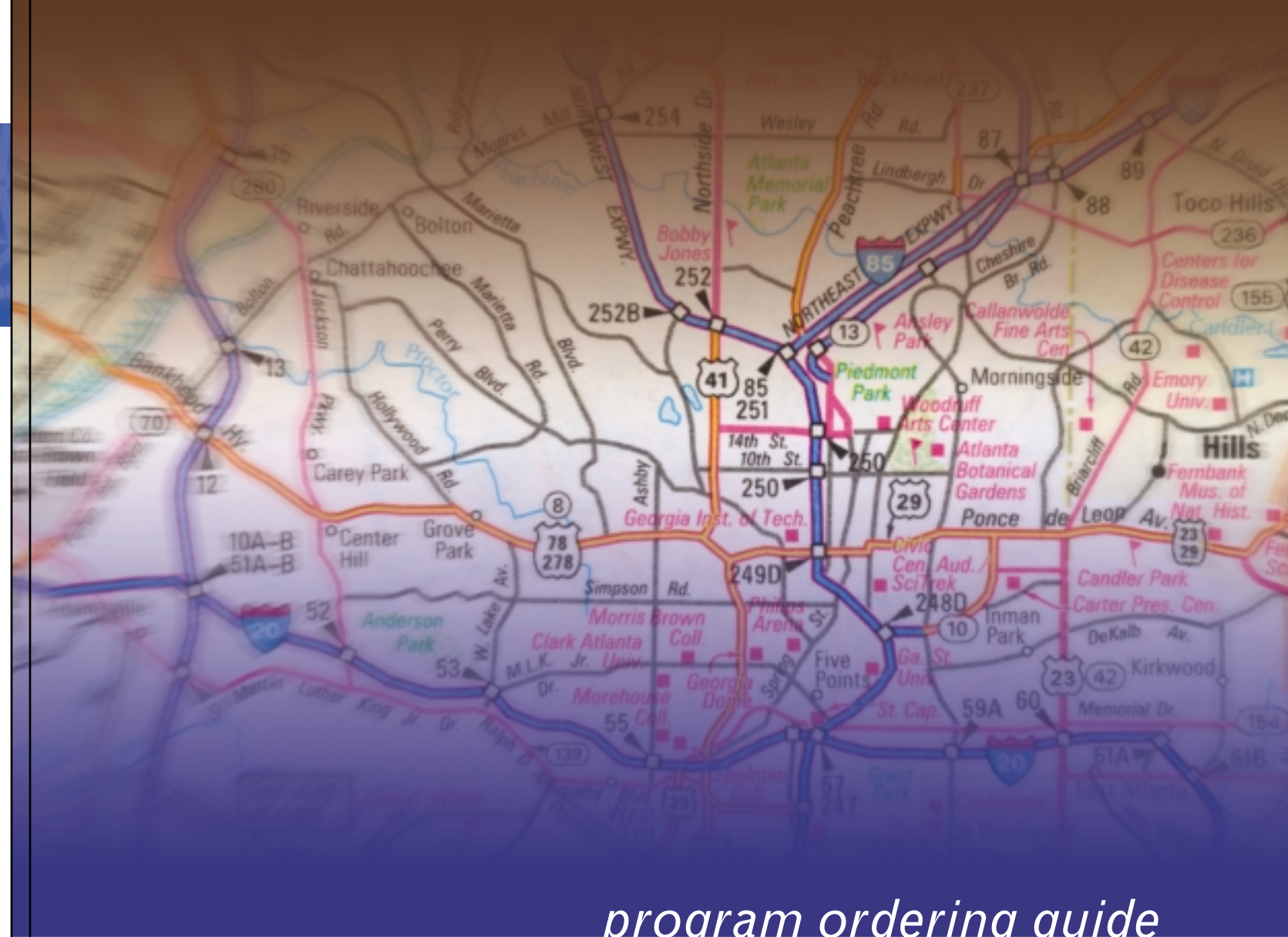
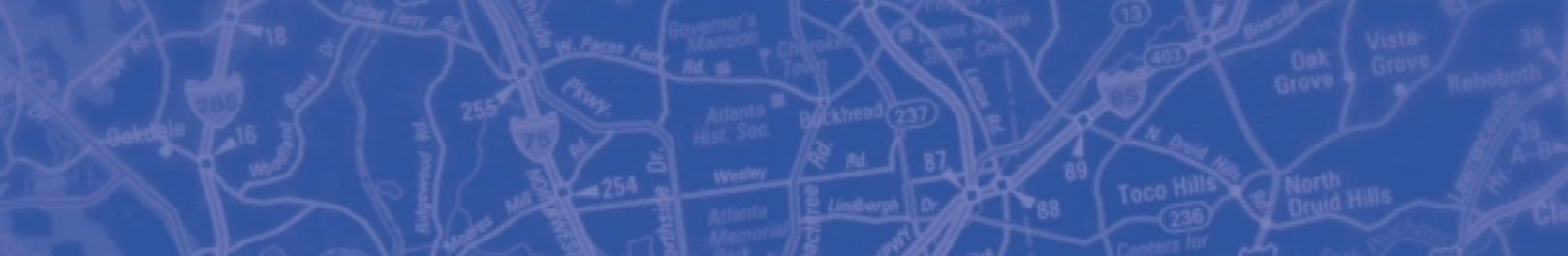


# HUBZone

Historically Underutilized Business Zone



U.S. General Services Administration  
GSA Federal Supply Service  
Heartland Region  
1500 E. Bannister Road  
Kansas City, MO 64131

www.gsa.gov  
April 2003  
5-3-00117

*program ordering guide*

Small Business  
Government-Wide Acquisition Contracts Center

*If you are searching for a high quality,  
HUBZone small business for your next  
information technology or network services  
procurement, search no more.*

The General Services Administration, Small Business Government-Wide Acquisition Contracts Center has done all of the work for you.

We offer a complete portfolio of pre-competed, total solutions contracts set-aside exclusively for Historically Underutilized Business Zone (HUBZone) certified firms.

*We make it easy for you, our Federal Customers, through:*

- Access to high quality, HUBZone industry partners
- Pre-competed, multiple-award contracts
- Shortened procurement lead-time
- No individual contract ceiling
- Transfer of HUBZone credit toward statutory goal
- Section 508 Compliance
- Section 803 Compliance
- Dedicated staff that is customer focused and ready to meet the challenges of an ever-changing world

*How to reach us:*

- *By phone (toll free) 1-877-327-8732*
- *By e-mail at [hubzone@gsa.gov](mailto:hubzone@gsa.gov)*
- *On the web at <http://r6.gsa.gov/smallbusinessgwac>*

Please see Appendix I for a staff directory and mailing address.

Small Business  
Government-Wide Acquisition Contracts Center  
**HUBZone Program Ordering Guide**

*An Ordering Guide for End Users, Ordering Offices and Industry Partners*



# Table of Contents

Who We Are .....	2
Introduction .....	3
<b>Functional area Descriptions</b>	
Functional Area 1 NAICS 514191 On-Line Information Services .....	4
Functional Area 2 NAICS 514199 All Other Information Services .....	4
Functional Area 3 NAICS 514210 Data Processing Services .....	4
Functional Area 4 NAICS 541511 Custom Computer Programming Services .....	4
Functional Area 5 NAICS 541512 Computer Systems Design Services .....	5
Functional Area 6 NAICS 541513 Computer Facilities Management Services .....	5
Functional Area 7 NAICS 541519 Other Computer Related Services .....	5
Competition Requirements .....	6
How to Order From GSA FTS - 3 Steps .....	7
Guidance on Order Preparation .....	8
Industry Partner Responsibilities .....	9
<b>Small Business Government-Wide Acquisition</b>	
Contracts Center, Responsibilities .....	10

## Appendices

Appendix I - Small Business GWAC Center Resources .....	11
Appendix II - FTS Client Support Centers .....	12
Appendix III - Small Business Administration Resources .....	14
Appendix IV - Applicable Documents, Websites and E-mail Addresses .....	15
Appendix V - Glossary .....	16
Appendix VI - Alphabetical List of Business Categories-Functional Area .....	17
Appendix VII - Alphabetical List of Industry Partners .....	18
Appendix VIII - Industry Partner List by Functional Area .....	20
Appendix IX - Industry Partner Profiles .....	28

*Updates to this publication, when they occur, will be available on the web at*  
<http://r6.gsa.gov/smallbusinessgwac>



# Who We Are

The **Small Business Government-Wide Acquisition Contracts Center** provides federal agencies access to quality contracts with Small Businesses that offer best value as well as economic feasibility, thus ultimately serving the taxpayer. At the same time, we endeavor to serve the small business community by awarding contracts that recognize diversity and facilitate economic development.

The Small Business Government-Wide Acquisition Contracts (**GWAC**) Center is one of four GWAC Centers established by the **General Services Administration (GSA)**. The GWAC Centers award and administer contracts for **GSA Federal Technology Service (FTS)**.

FTS offers regional and national **Client Support Centers (CSC)** that act as the retail sales arm of FTS. Their primary role is to service clients and therefore provide value-added technical and acquisition support to the client agency. The CSCs are the primary customer of the Small Business GWAC Center. The secondary clients are clients who request delegation of authority to use the contracts.

The Small Business GWAC Center manages two major product/service lines. The first product/service line is the **8(a) Multiple Award Indefinite Delivery, Indefinite Quantity (MAIDIQ)** contracts for Information Technology Products and Services. The 8(a) MAIDIQ contracts have a unique market niche as the contract is reserved for 8(a) industry partners. The use of the contract fulfills a social mission for the GSA as agencies receive credit toward their procurement preference goals.

The second major product/service line, and the subject of this publication, is the newest initiative for a multiple award **HUBZone Information Technology Services Contract**. This product line also has a unique market niche as the contract is reserved for companies designated as a HUBZone, or *Historically Underutilized Business Zones*. The **U.S. Small Business Administration (SBA)** determines HUBZone status. The use of the contract also fulfills a social mission for GSA, as agencies will receive HUBZone credit toward their statutory goal of 3% that has been difficult for agencies to achieve since the HUBZone legislation was passed in 1997.

# Introduction

## Objectives

This ordering guide is intended to help end users, GSA ordering offices and industry partners use the HUBZone Contracts awarded by the Small Business Government-Wide Acquisition Contracts Center. These contracts are Multiple Award Indefinite Delivery, Indefinite Quantity, and cover seven Functional Areas (FA) designated by the North American Industry Classification System (NAICS) listed below:

- FA1 NAICS 514191 On-Line Information Services
- FA2 NAICS 514199 All Other Information Services
- FA3 NAICS 514210 Data Processing Services
- FA4 NAICS 541511 Custom Computer Programming Services
- FA5 NAICS 541512 Computer Systems Design Services
- FA6 NAICS 541513 Computer Facilities Management Services
- FA7 NAICS 541519 Other Computer Related Services

## HUBZone Program Requirements

These contracts enable federal agencies to fulfill their information technology requirements through the utilization of businesses that are located in HUBZones. As of October 1, 2000, all Federal buying agencies must abide by the HUBZone Program requirements, Public Law 105-135. Agencies have annual goals for the HUBZone Program of 3% in Fiscal Year 2003. Additional information and background descriptions for NAICS may be found on the web at <http://www.census.gov/epcd/www/naics.html>.

## Scope

The scope of the contracts includes all products and services necessary to meet the requesting activity's requirements derived from the applicable NAICS code definition.

The geographical scope of coverage is worldwide and organizational scopes of coverage are those entities authorized in GSA Order ADM 4800.2E (see Appendix IV).



# Functional Area Descriptions

## Functional Area 1

### NAICS 514191 - On-Line Information Services

This U.S. industry comprises Internet access providers, Internet service providers, and similar establishments primarily engaged in providing direct access through telecommunications networks to computer-held information compiled or published by others.

#### BUSINESS CATEGORIES —

- Internet Service Provider
- Web Hosting

## Functional Area 2

### NAICS 514199 - All Other Information Services

This U.S. industry comprises establishments primarily engaged in providing information services (except news syndicates, libraries, archives, and online information access). Activities performed by establishments in this industry include telephone-based information recordings and information search services on a Contract basis.

#### BUSINESS CATEGORIES —

- Application Service Provider (ASP)
- Call Centers
- Distance Learning
- E-Commerce
- Video Conferencing

## Functional Area 3

### NAICS 514210 - Data Processing Services

This industry comprises establishments primarily engaged in providing electronic data processing services. These establishments may provide complete processing and preparation of reports from data supplied by customers; specialized services, such as automated data entry services; or may make data processing resources available to clients on an hourly or timesharing basis.

#### BUSINESS CATEGORIES —

- Data Entry/Electronic Input
- Data Processing
- Data Warehousing
- Document Imaging
- Electronic Data Input
- Storage Area Networks

## Functional Area 4

### NAICS 541511 - Custom Computer Programming Services

This U.S. industry comprises establishments primarily engaged in writing, modifying, testing, and supporting software to meet the needs of a particular customer.

#### BUSINESS CATEGORIES —

- Data Base Design/Generation
- Legacy Interfaces/Data Migration
- Software Develop./Testing
- Web Design

# Functional Area Descriptions

## Functional Area 5

### NAICS 541512 - Computer Systems Design Services

This U.S. industry comprises establishments primarily engaged in planning and designing computer systems that integrate computer hardware, software, and communication technologies. The hardware and software components of the system may be provided by this establishment or company as part of integrated services or may be provided by third parties or vendors. These establishments often install the system and train and support users of the system.

#### BUSINESS CATEGORIES —

- Business Process Reengineering (BPR)
- Cabling & Wiring
- Configuration Management
- Enterprise Resource Planning (ERP)
- Hardware
- LAN/WAN Design
- Network Design & Installation
- System Analysis
- System Design and Integration
- Telephony
- Voice over IP

## Functional Area 6

### NAICS 541513 - Computer Facilities Management Services

This U.S. industry comprises establishments primarily engaged in providing on-site management and operation of clients' computer systems and/or data processing facilities. Establishments providing computer systems or data processing facilities support services are included in this industry.

#### BUSINESS CATEGORIES —

- Computer Operations/Support
- End User Support
- Equipment Inventory & Maintenance
- Facilities Planning/Support
- Hardware/Software Maintenance
- Help Desk
- Network Management

## Functional Area 7

### NAICS 541519 - Other Computer Related Services

This U.S. industry comprises establishments primarily engaged in providing computer-related services (except custom programming, systems integration design, and facilities management services). Establishments providing computer disaster recovery services or software installation services are included in this industry.

#### BUSINESS CATEGORIES —

- Contingency Planning
- Disaster Preparedness/Recovery
- Documentation
- Information Assurance and Security
- Independent Verification and Validation
- Virus Detection/Recovery

# Competition Requirements

Fair Opportunity to compete will be provided to all Contract holders in the applicable Functional Area pool on all Requests For Proposals/Requests for Quote (RFQ/RFP) and Orders exceeding \$2,500.00, unless one or more of the four statutory Fair Opportunity exceptions found in Federal Acquisition Regulation (FAR) 16.505 listed below, applies. Exceptions shall be documented in accordance with FAR 16.5. These are the **only** exceptions.

- The agency need for the supplies or services are so urgent that providing a fair opportunity would result in unacceptable delays;
- Only one awardee is capable of providing the supplies or services required at the level of quality required because the supplies or services ordered are unique or highly specialized;
- The order must be issued on a sole-source basis in the interest of economy and efficiency as a logical follow-on to an order already issued under the contract, provided that all awardees were given a fair opportunity to be considered for the original order; or
- It is necessary to place an order to satisfy a minimum guarantee.

The Government may disseminate RFQ/RFPs via the GSA FTS IT Solutions Shop (ITSS) on-line ordering system at <http://it-solutions.gsa.gov>, facsimile, e-mail, commercial mail carrier or other electronic means. The use of any one of the preceding mediums to broadcast an RFQ/RFP notice to all Contract holders in the applicable Functional Area pool satisfies the Fair Opportunity notification requirement. Please visit the ITSS website for additional instructions.

Competitive award criteria will be established in the RFQ/RFP (price will always be a criterion (Past performance was a part of the criteria for award for this program; Contracting Officers are encouraged to use it as part of the criteria for Orders expected to exceed \$100,000.)) References and past performance information for specific vendors can be requested from the vendor. Either best value/tradeoff or low price - technically acceptable evaluations are authorized at the RFQ/RFP level, with a preference for the former. The Government may require oral presentations at the order level. The Government may evaluate quotations without discussions; therefore, each initial quote should contain the best terms. Quotes are due within 5 working days (Monday through Friday) of issuance of the RFQ/RFP unless another response time is specifically identified in the RFQ/RFP. Quotes shall remain valid for a period of not less than 60 calendar days if the minimum acceptance period is not stated in the RFQ/RFP. Government Contracting Officers are required to ensure that prices awarded are fair and reasonable. Hardware, software, and other IT items which fall within the scope of the contract may also be procured at the order level. Multi-phased approach to procurement, where all contractors are initially considered, is acceptable.

# How to Order from GSA FTS

## 3 Steps

Doing business with GSA requires just three documents:

1. A signed interagency Memorandum of Understanding (MOU) or Service Agreement
2. Statement of Work (SOW) – used for technology or telecommunications services projects or Bill of Materials (BOM) - used for hardware or software projects
3. Funding document

Client/customer approval for the items described in SOW/BOM based on the price and availability proposed by an industry partner is required.

GSA FTS Client Support Centers:

- Provide direct client interface and support
- Issue and manage delivery and task orders against contracts
- Deliver (resell) solutions to our clients

A list of GSA FTS Client Support Centers may be found in Appendix II or on the web at <http://www.fts.gsa.gov/contact.htm>

# Guidance on Order Preparation

The ordering official responsible for the RFQ/RFP will provide a description of the requirement, which will include some or all of the following:

- A statement of work and/or bill of materials
- A desired completion date along with milestones and/or delivery schedule
- The authorized order types available under this contract (i.e., Firm Fixed Price, Time & Materials, Fixed Price Award Fee)
- Any change from the standard response deadline
- Evaluation factors
- Any special instructions, conditions, notices, performance measures/metrics, etc.
- The applicable Section 508 accessibility standards from 36 CFR 1194

Orders shall contain, to the maximum extent practicable, performance based statements of work with meaningful performance measures/ metrics. There is a useful Best Practices Guide issued by the Office of Federal Procurement Policy available on the web at <http://oamweb.osec.doc.gov/pbsc/index.html>

Funding for each Order shall be at the Order Level not at the Contract Level.

Supplies and services will be ordered by:

- Issuance of Written Orders on GSA Form 300, Standard Form 1449 or DD Form 1155 using ITSS or other authorized agency form distributed by mail, fax or e-mail attachment. Oral Orders are not authorized.
- One copy of delegated orders shall be sent to the address listed in Appendix I unless issued through ITSS.

At completion of performance, the client agency is required by Federal Acquisition Regulation to complete a past performance questionnaire. An on-line form is available on the Small Business GWAC Center website at <http://r6.gsa.gov/smallbusinessgwac>

All options shall be priced and evaluated at the time of initial receipt of offers.

Quotes shall contain breakdown of all Supplies, Travel and Other Direct Costs to include both the handling rate and item bare cost.

- Supplies (e.g., equipment, tools, materials)
- Travel (e.g., transportation and per diem)
- Other Direct Costs (e.g., additional labor categories)

For any disparity of terms and conditions between an order and the actual contract, the terms and conditions of the contract shall prevail.

# Industry Partner Responsibilities

All unit prices for line items quoted (for pre-priced labor categories) shall be fully burdened (inclusive of the entire - regular hourly rate, fringe benefits, product price, any other indirect charges, profit, and the 1% CAF allocable thereto.) When formulating each unit price, the CAF shall be applied last. All options shall be priced at the time of initial quote.

FOB Destination shipping is expected unless otherwise specifically permitted by the RFQ/RFP.

Section 508 compliance assurances shall be included in all applicable quotes.

Industry Partners are encouraged to, but are not required to quote on all requirements sent to them. Failure to quote on any RFQ/RFP in no way jeopardizes a firm's ability to respond to future RFQ/RFPs.

No work will be performed, no debt or obligation accrued and no payment will be made except as authorized by a bona-fide written Order signed by a duly warranted CO having FTS Order authority or delegated authority for this program.

All Industry Partners are required to register in the FTS on-line ordering system known as IT Solutions Shop, or ITSS (<http://it-solutions.gsa.gov>). Industry Partners will need to maintain complete up-to-date registrations and diligently monitor their accounts in ITSS.

All Industry Partners are required to register in the Central Contractor Registration (CCR) (<https://www.ccr.dlis.dla.mil/cc>). Industry Partners will need to maintain complete up-to-date registrations and diligently monitor their accounts in CCR.

## Performance Requirements

- The Contractor shall be bound by the terms and conditions in the Contract and in Orders.
- Maximum Order amount not to exceed is \$2.5 billion for the program, and decreases by value of orders issued
- Contractors are required to pay 1% Contract Access Fee and Cost Recovery Report to the Small Business GWAC Center monthly. (See contract for detailed instructions.)

# *Small Business Government-Wide Acquisition Contracts Center Responsibilities*

Only Small Business GWAC Center Contracting Officers are authorized to modify Contract terms and conditions, and administer the contracts.

Only Small Business GWAC Center Contracting Officers are authorized to delegate authority for purchasing against the contracts.

All warranted Contracting Officers of the Federal Technology Service and delegated contracting officials may place orders directly with awarded industry partners. Client Support Centers provide funds management, statement of work development, price comparisons, order issuance, order administration, modifications, invoice payments, and order closeout. (See Appendix II for a Regional Client Support Center listing)

Only a warranted Contracting Officer having Order authority may make any required change to a previously issued Order and the change must be in writing.

For further information, contact one of the persons listed in Appendix I or by e-mail at [Hubzone@gsa.gov](mailto:Hubzone@gsa.gov).

# Appendix I

## Small Business Government-Wide Acquisition Contracts Center Resources

### U.S. General Services Administration

Federal Supply Service  
Small Business Government-Wide  
Acquisition Contracts Center, 6FG  
1500 East Bannister Road  
Kansas City, MO 64131  
Toll free: 1-877-327-8732

#### Mary Parks

Director  
816-823-3960  
[mary.parks@gsa.gov](mailto:mary.parks@gsa.gov)

#### Delta Helm

Procuring Contracting Officer (PCO) 8(a)  
816-926-1387  
[delta.helm@gsa.gov](mailto:delta.helm@gsa.gov)

#### Matt Verhulst

Contracting Officer  
816-926-1366  
[matthew.verhulst@gsa.gov](mailto:matthew.verhulst@gsa.gov)

#### Chris Carver

Financial Liaison  
816-823-2330  
[christine.carver@gsa.gov](mailto:christine.carver@gsa.gov)

#### Tausha Freeman

Contract Specialist  
816-823-5321  
[tausha.freeman@gsa.gov](mailto:tausha.freeman@gsa.gov)

#### Rita Velilla

Acquisition Director  
816-823-4356  
[rita.velilla@gsa.gov](mailto:rita.velilla@gsa.gov)

#### Howard Innis

Procuring Contracting Officer (PCO) 8(a)  
816-823-4658  
[howard.innis@gsa.gov](mailto:howard.innis@gsa.gov)

#### Jean Oyler

Business Development  
816-823-3358  
[jean.oyler@gsa.gov](mailto:jean.oyler@gsa.gov)

#### Janna Babcock

Procuring Contracting Officer (PCO)  
816-823-5320  
[janna.babcock@gsa.gov](mailto:janna.babcock@gsa.gov)



# Appendix II

## FTS Client Support Centers

### Region 1- New England Region

*Andy Grichtmeier*

GSA, IT Solutions Division  
10 Causeway Way Street  
Boston, MA 02222  
Telephone: 617-565-5765  
FAX No. 617-565-5767  
Email Address: [andrew.grichtmeier@gsa.gov](mailto:andrew.grichtmeier@gsa.gov)

### Region 3 - Mid Atlantic Region

*Mark Aucello*

GSA, IT Solutions Division  
The Strawberry Building  
20 North 8<sup>th</sup> Street, 10<sup>th</sup> Floor  
Philadelphia, PA 19107-3191  
FAX No. 215-814-6157  
Email Address: [mark.aucello@gsa.gov](mailto:mark.aucello@gsa.gov)

### Region 5 - Great Lakes Region

*Felicia Jones*

GSA, Technical Services Division  
230 South Dearborn St. Room 3380  
Chicago, IL 60604-1696  
Telephone: 312-886-3821  
FAX No. 312-886-3827  
Email Address: [Felicia.jones@gsa.gov](mailto:Felicia.jones@gsa.gov)

### Region 7 - Greater Southwest Region

*Sharon O'Toole*

GSA, FTS, IT Solutions  
819 Taylor Street Rm. 14A02  
Ft. Worth, TX 76102  
Telephone: 817-978-3687  
FAX No. 817-978-4039  
Email Address: [sharon.o'toole@gsa.gov](mailto:sharon.o'toole@gsa.gov)

### Region 9 – Pacific Rim Region

*John Powell*

GSA, IT Solutions  
450 Golden Gate Ave. Rm 5E  
San Francisco, CA 94102  
Telephone: 415-522-4557  
FAX No: 415-522-4504  
Email Address : [john.powell@gsa.gov](mailto:john.powell@gsa.gov)

### Region 2 - Northeast and Caribbean Region

*Joe Urbanik*

GSA, Technical Services Division  
26 Federal Plaza, Room 1809  
New York, NY 10278  
Telephone: 212-264-4039  
FAX No. 212-264-3631  
Email Address: [joe.urbanik@gsa.gov](mailto:joe.urbanik@gsa.gov)

### Region 4 – Southeast Sunbelt Region

*Roz Fullerton*

GSA, FTS  
1401 West Peachtree Street, Ste 2700  
Atlanta, GA. 30365-2550  
Telephone: 404-331-3175  
FAX No. 404-331-1630  
Email Address: [rosalind.fullerton@gsa.gov](mailto:rosalind.fullerton@gsa.gov)

### Region 6 – Heartland Region

*Wayne Cooper*

GSA, IT Solutions Division  
1500 E. Bannister Rd  
Kansas City, MO 64131  
Telephone: 816-926-7576  
FAX No: 816-823-3277  
Email Address: [wayne.cooper@gsa.gov](mailto:wayne.cooper@gsa.gov)

### Region 8 - Rocky Mountain Region

*Patrick Mulcare*

GSA, FTS, IT Solutions  
44 Federal Plaza  
Denver, Co  
Telephone: 303-236-7197  
FAX No: 303-236-6000  
Email Address: [Patrick.mulcare@gsa.gov](mailto:Patrick.mulcare@gsa.gov)

### Region 10 – Northwest & Arctic Region

*Linda Hood*

GSA, IT Solutions  
400 15<sup>th</sup> SW  
Auburn, WA 98001  
Telephone: 253-833-5969  
FAX No: 253-833-6610  
Email Address: [Linda.hood@gsa.gov](mailto:Linda.hood@gsa.gov)

## Appendix II-FTS Client Support Centers

### National Capital Region

*Terry McNair*

GSA, Technical Services Division

7<sup>th</sup> & D Streets, SW Rm. 6109

Washington, DC 20407

Telephone No. 202-708-7700

FAX No. 202-708-7714

Email Address: [terry.mcnaair@gsa.gov](mailto:terry.mcnaair@gsa.gov)

### FEDLearn

*Marco Santini*

GSA, FTS, FedLearn

6354 Walker Lane

Alexandria, VA 22319

Telephone No. 703-605-9980

FAX No. 703-605-9725

Email Address: [marco.santini@gsa.gov](mailto:marco.santini@gsa.gov)

### Smart Cards

*Michael Brooks*

GSA, FTS

1800 F St. NW

Washington DC 20405

Telephone: 202-501-2765

FAX No. 202-208-3133

Email address: [michael.brooks@gsa.gov](mailto:michael.brooks@gsa.gov)

### ECSC-European Client Support Center

*Steve Triplett*

GSA, FTS

1500 East Bannister Road

Kansas City, MO 64131

Telephone: 816-823-4872

FAX No. 816-823-3277

Email address: [Stephen.triplett@gsa.gov](mailto:Stephen.triplett@gsa.gov)

### FEDSIM

*Lisa Akers*

FEDSIM/TFM

6354 Walker Lane

Alexandria, VA 22319

Telephone No. 703-306-7620

FAX No. 703-306-7712

Email Address: [lisa.akers@gsa.gov](mailto:lisa.akers@gsa.gov)

### CISS

*Melanie Lewis*

Office of Information Security (T1)

7<sup>th</sup> & D Streets, SW – Rm. 5060

Washington DC 20407

Telephone No. 202-708-6679

FAX No. 202-708-7027

Email Address: [melanie.lewis@gsa.gov](mailto:melanie.lewis@gsa.gov)

### Financial Management (FMSSC)

*Chiquita Phillips*

GSA, FTS

1800 F. St. NW Rm. G242

Washington DC 20405

Telephone: 202-219-3325

FAX No. 202-501-1680

Email Address: [chiquita.phillips@gsa.gov](mailto:chiquita.phillips@gsa.gov)

# Appendix III

## Small Business Administration Resources

Michael P. McHale  
*Associate Administrator/HUBZone*  
U.S. Small Business Administration  
409 3<sup>rd</sup> Street S.W. - 8th Floor  
Washington, DC 20416  
**Voice:** (202) 205-8885  
**FAX:** (202) 205-7167  
**E-mail:** [hubzone@sba.gov](mailto:hubzone@sba.gov)

Betty Toulson  
*Deputy Associate Administrator/HUBZone*  
U.S. Small Business Administration  
409 3<sup>rd</sup> Street S.W. - 8th Floor  
Washington, DC 20416  
**Voice:** (202) 205-8885  
**FAX:** (202) 205-7167  
**E-mail:** [hubzone@sba.gov](mailto:hubzone@sba.gov)

Vacant  
*Area Director, East Coast*  
U.S. Small Business Administration  
409 3<sup>rd</sup> Street S.W. - 8th Floor  
Washington, DC 20416  
**Voice:** (202) 205-8885  
**FAX:** (202) 205-7167  
**E-mail:** [hubzone@sba.gov](mailto:hubzone@sba.gov)

D. J. Caulfield  
*Area Director, US West*  
U.S. Small Business Administration  
409 3<sup>rd</sup> Street S.W. - 8th Floor  
Washington, DC 20416  
**Voice:** (202) 205-8885  
**FAX:** (202) 205-7167  
**E-mail:** [hubzone@sba.gov](mailto:hubzone@sba.gov)

# Appendix IV

## Applicable Documents, Websites and E-mail Addresses:

### Small Business Government-Wide Acquisition Contracts Center

<http://r6.gsa.gov/smallbusinessgwac>

E-mail: [hubzone@gsa.gov](mailto:hubzone@gsa.gov)

### How to Contact the GSA Federal Technology Service Office Nearest You

<http://www.fts.gsa.gov/contact.htm>

### Information Technology Solutions Shop On-line Ordering

<http://it-solutions.gsa.gov/>

### GSA Order ADM 4800.2E-

This Order provides definitions and listings of agencies and other activities authorized to use GSA sources of supply and services. It also provides definitive guidelines concerning eligibility requirements. [http://apps.fss.gsa.gov/schedules/adm4800\\_2.cfm#gsaOrder](http://apps.fss.gsa.gov/schedules/adm4800_2.cfm#gsaOrder)

### GSAM-General Services Administration Acquisition Manual

<http://www.arnet.gov/GSAM/gsam.html>

### Small Business Administration-HUBZone

<https://eweb1.sba.gov/hubzone/internet/>

E-mail: [hubzone@sba.gov](mailto:hubzone@sba.gov)

### Contracting Officer Resources at SBA

<https://eweb1.sba.gov/hubzone/internet/general/whatwedo>.

(This location has a section of Frequently Asked Questions for Government Contracting Officials.), See Appendix III.

### 13-CFR-126: PART 126-HUBZone Program:

<http://www.sba.gov/>

### Public Law 105-135 (HUBZone):

<http://www.sba.gov/>

### Federal Acquisition Regulations,

<http://www.arnet.gov/far/>

### Section 508 Accessibility Standards

<http://www.access-board.gov/sec508/508standards.htm> - PART 1194

### Section 803 Competition Requirements for Purchases of Services Under Multiple Award Contracts

<http://www.acq.osd.mil/dp/Section803.htm>

### Performance Based Services Acquisition Office of Federal Procurement Policy

<http://oamweb.osc.doc.gov/pbsc/index.html>

# Appendix V

## Glossary

CO-	Contracting Officer
COR-	Contracting Officer's Representative
CSC-	Client Support Center, Client Support Centers are located throughout the United States, which are separated into Geographic Regions; see Appendix II.
FA-	Functional Area
Fair Opportunity-	Fair Opportunity to compete will normally be provided to all Contract holders in the applicable Functional Area pool on all RFQ/RFP/Orders exceeding \$2,500.00, unless one or more of the four statutory Fair Opportunity exceptions found in Federal Acquisition Regulation (FAR) 16.505 applies. The Fair Opportunity process complies with Section 803 of the National Defense Authorization Act.
FAR-	Federal Acquisition Regulations
FSS-	Federal Supply Service
FTS-	Federal Technology Service
GSA-	General Services Administration
GWAC-	Government-Wide Acquisition Contract
HUBZone-	Historically Underutilized Business Zone, The HUBZone Act (Public Law 104-135) defines a HUBZone as a historically underutilized business zone, which is in an area located within one or more qualified census tracts, qualified non-metropolitan counties, or lands within the external boundaries of an Indian reservation.
IDIQ –	Indefinite Delivery Indefinite Quantity (see also FAR Part 16)
IT-	Information Technology
ITSS-	Information Technology Solutions Shop, <a href="http://it-solutions.gsa.gov/">http://it-solutions.gsa.gov/</a>
NAICS-	North American Industrial Classifications Standard
RFQ/RFP-	Request for Quote, Request for Proposal
Task Order/Delivery Order:	The Government acquires IT services/equipment under this Contract by means of Orders with specifically defined scopes/requirements, deliverables and schedules. Industry Partners shall only perform work under this Contract as directed in bona-fide written Orders issued by duly authorized and warranted COs. Order types available are Firm Fixed Price (FFP), Time and Materials (T&M), or Fixed Price Award Fee (FPAF).

# Appendix VI

## *Alphabetical List of Business Categories & Corresponding Functional Area*

Application Service Provider (ASP) .....	FA2
Business Process Reengineering (BPR) .....	FA5
Cabling & Wiring .....	FA5
Call Centers .....	FA2
Computer Operations/Support .....	FA6
Configuration Management.....	FA5
Contingency Planning.....	FA7
Data Base Design/Generation.....	FA4
Data Entry/Electronic Input.....	FA3
Data Processing .....	FA3
Data Warehousing.....	FA3
Disaster Preparedness/Recovery .....	FA3
Distance Learning.....	FA2
Document Imaging.....	FA3
Documentation.....	FA7
E-Commerce .....	FA2
Electronic Data Input.....	FA3
End User Support.....	FA6
Enterprise Resource Planning (ERP) .....	FA5
Equipment Inventory & Maintenance .....	FA6
Facilities Planning/Support.....	FA6
Hardware.....	FA5
Hardware/Software Maintenance .....	FA6
Help Desk .....	FA6
Independent Verification and Validation.....	FA7
Information Assurance and Security .....	FA7
Internet Service Provider .....	FA1
LAN/WAN Design .....	FA5
Legacy Interfaces/Data Migration.....	FA4
Network Design & Installation .....	FA5
Network Management.....	FA6
Software Develop/Testing.....	FA4
Storage Area Networks .....	FA3
System Analysis .....	FA5
System Design and Integration .....	FA5
Telephony.....	FA5
Video Conferencing .....	FA2
Virus Detection/Recovery .....	FA7
Voice over IP .....	FA5
Web Design.....	FA4
Web Hosting.....	FA4

# Appendix VII

## *Alphabetical List of Industry Partners*

8a Technologies-GS06T03BND0246 .....	FA4
AIS Engineering, Inc.-GS06T03BND0259 .....	FA5
AIS Engineering, Inc.-GS06T03BND0260 .....	FA6
AIS Engineering, Inc.-GS06T03BND0212 .....	FA1
Base One Technologies-GS06T03BND0275 .....	FA7
Comp-Tech Associates, Inc.-GS06T03BND0248 .....	FA4
Computer Information Specialist, Inc.-GS06T03BND0223 .....	FA2
CrystalView Technology Corp.-GS06T03BND0267 .....	FA6
CrystalView Technology Corp.-GS06T03BND0273 .....	FA7
Crystalview Technology Corp.-GS06T03BND0229 .....	FA2
Data Dash Incorporated-GS06T03BND0278 .....	FA7
Datanet Systems Corp.-GS06T03BND0217 .....	FA1
Datanet Systems Corp.-GS06T03BND0222 .....	FA2
Datavise Engineering-GS06T03BND0225 .....	FA2
DataVise Information Technology Services, Inc. -GS06T03BND0219 .....	FA1
DataVise Information Technology Services, Inc.-GS06T03BND0258 .....	FA5
Denysys Corporation-GS06T03BND0226 .....	FA2
Denysys Corporation-GS06T03BND0242 .....	FA4
DOC Venture, LLC-GS06T03BND0257 .....	FA5
DOC Venture, LLC-GS06T03BND0268 .....	FA6
E2 Corp. doing business as E2 Solutions-GS06T03BND0214 .....	FA1
E2 Corp. doing business as E2 Solutions-GS06T03BND0235 .....	FA3
Government Contracts Consultants-GS06T03BND0233 .....	FA3
Government Contracts Consultants-GS06T03BND0244 .....	FA4
GTI Systems, Inc.-GS06T03BND0262 .....	FA6
ICI, LLC-GS06T03BND0237 .....	FA3
ICI, LLC-GS06T03BND0254 .....	FA5
Imagine One Technology & Management, Ltd.-GS06T03BND0243 .....	FA4
Integrated Systems Improvement Services, Inc.-GS06T03BND0245 .....	FA4
Integrated Systems Improvement Services, Inc.-GS06T03BND0255 .....	FA5
Integrated Systems Improvement Services, Inc.-GS06T03BND0264 .....	FA6
KeyLogic Systems, Inc.-GS06T03BND0236 .....	FA3
KLC Network Services, Inc.-GS06T03BND0224 .....	FA2
KLC Network Services, Inc.-GS06T03BND0265 .....	FA6
Lakeshore Eng. Services, Inc.-GS06T03BND0247 .....	FA4

## Appendix VII

### *Alphabetical List of Industry Partners*

Long Wave Incorporated-GS06T03BND0250 .....	FA5
Long Wave Incorporated-GS06T03BND0277 .....	FA7
Marsh Communications Services, Inc.-GS06T03BND0221 .....	FA2
MCS of Tampa, Inc.-GS06T03BND0216 .....	FA1
MSC of Tampa, Inc.-GS06T03BND0227 .....	FA2
MCS of Tampa, Inc.-GS06T03BND0234 .....	FA3
MCS of Tampa, Inc.-GS06T03BND0252 .....	FA5
MCS of Tampa, Inc.-GS06T03BND0266 .....	FA6
MCS of Tampa, Inc.-GS06T03BND0274 .....	FA7
ML Technologies, Inc.-GS06T03BND0256 .....	FA5
ML Technologies, Inc.-GS06T03BND0263 .....	FA6
MYMIC, LLC-GS06T03BND0228 .....	FA2
New Technology Management, Inc.-GS06T03BND0279 .....	FA7
NucoreVision, Inc.-GS06T03BND0272 .....	FA7
Omnet, Inc. -GS06T03BND0218 .....	FA1
Omnet, Inc.-GS06T03BND0269 .....	FA6
Phacil, Inc. - GS06T03BND0213 .....	FA1
Phoenix Systems Corporation-GS06T03BND0210 .....	FA1
Program Contract Services, Inc-GS06T03BND0239 .....	FA3
Program Contract Services, Inc-GS06T03BND0276 .....	FA7
Quantell, Inc.-GS06T03BND0240 .....	FA4
Quantell, Inc.-GS06T03BND0271 .....	FA7
Superlative Technologies, Inc.- GS06T03BND0241 .....	FA4
Superlative Technologies, Inc.-GS06T03BND0211 .....	FA1
Superlative Technologies, Inc.-GS06T03BND0220 .....	FA2
Superlative Technologies, Inc.-GS06T03BND0230 .....	FA3
Superlative Technologies, Inc.-GS06T03BND0251 .....	FA5
Superlative Technologies, Inc.-GS06T03BND0261 .....	FA6
Superlative Technologies, Inc.-GS06T03BND0270 .....	FA7
Sycamore Associates Incorporated- GS06T03BND0249 .....	FA4
Sycamore Associates Incorporated-GS06T03BND0215 .....	FA1
TELESIS Corporation-GS06T03BND0230 .....	FA3
Visual Concepts, LLC-GS06T03BND0232 .....	FA3



# Appendix VIII

## Industry Partner List by Functional Area

Functional Area 1-Company and Contract Number	POC, E-mail Address, and Website
AIS Engineering, Inc.-GS06TBND0212 801Roeder Road Suite 775 Silver Spring, MD 20910 301-585-1238 301-585-3261 (FAX)	Abe Sylla <a href="mailto:asylla.ais@verizon.net">asylla.ais@verizon.net</a> <a href="http://www.aisengineering-gsa-gwac.com">www.aisengineering-gsa-gwac.com</a>
Datanet Systems Corp.-GS06T03BND0217 1818 New York Avenue, NE Suite 208 Washington DC 20002 202-526-6101 202-526-6151 (FAX)	Robert Nathan <a href="mailto:nathan@dnscorp.com">nathan@dnscorp.com</a> <a href="http://www.dnscorp.com">www.dnscorp.com</a>
DataVise Information Technology Services, Inc.- GS06T03BND0219 2400 East Oltorf Street S-4A Austin, TX 78741 512-472-2932 512-472-2933 (FAX)	Riley Carruthers <a href="mailto:riley.Carruthers@datavise.net">riley.Carruthers@datavise.net</a> <a href="http://www.datavise.net">www.datavise.net</a>
E2 Corp. doing business as E2 Solutions-GS06T03BND0214 8121 Van Nuys Blvd, Suite 308 Panorama City, CA 91402 818-904-5660 x210 818-904-5666 (FAX)	Sonia Keshap <a href="mailto:ajay.kumar@e2solutions.com">ajay.kumar@e2solutions.com</a> <a href="http://www.e2solutions.com">www.e2solutions.com</a>
MCS of Tampa, Inc-GS06T03BND0216 3926 W. South Avenue Tampa, FL 33614 813-872-0217 813-876-6317 (FAX)	Doug Stacy <a href="mailto:dstacy@mcsoftampa.com">dstacy@mcsoftampa.com</a> <a href="http://www.mcsoftampa.com/hubzone.htm">http://www.mcsoftampa.com/hubzone.htm</a>
Omnet, Inc. -GS06T03BND0218 21 North Central Avenue Staunton, VA 24402 540-885-5800 540-885-0132 (FAX)	Susan Kubany <a href="mailto:w.kubany@omnet.com">w.kubany@omnet.com</a> <a href="http://www.omnet.com/hubzonegwac">www.omnet.com/hubzonegwac</a>
Phacil, Inc. - GS06T03BND0213 105 Lock Street, suite 303 Newark, NJ 07103 973-622-0544 973-858-0440 (FAX)	Sascha Mornell <a href="mailto:smornell@phacil.com">smornell@phacil.com</a> <a href="http://www.phacil.com">www.phacil.com</a>
Phoenix Systems Corporation-GS06T03BND0210 207 Tremont Street Rochester, NY 14608-2303 585-758-0070 585-758-0075 (FAX)	Michael Franco <a href="mailto:mfranco@itsphoenix.com">mfranco@itsphoenix.com</a> <a href="http://itsphoenix.com/gsahubzone">http://itsphoenix.com/gsahubzone</a>
Superlative Technologies, Inc.-GS06T03BND0211 8300 Greensboro Drive, Suite 425 McLean, VA 22102 703-821-3732 703-821-3743 (FAX)	Brandon Park <a href="mailto:GSAHUBZone@SuprTek.com">GSAHUBZone@SuprTek.com</a> <a href="http://www.suprtek.com">www.suprtek.com</a>
Sycamore Associates Incorporated-GS06T03BND0215 241 East 4 <sup>th</sup> Street, Suite 204 Frederick, MD 21701 301-668-4681 x104 301-668-4683 (FAX)	Kurt Heckman <a href="mailto:kurt@sycamore.us">kurt@sycamore.us</a> <a href="http://www.sycamore.us">www.sycamore.us</a>

## Appendix VIII

### Industry Partner List by Functional Area

Functional Area 2-Company and Contract Number	POC, E-mail Address, and Website
Computer Information Specialist, Inc.-GS06T03BND0223 1010 Wayne Ave, Suite 720 Silver Spring, MD 20910 301-588-2977 x21 301-588-1060 (FAX)	Michele Dyson <a href="mailto:mdyson@cisglobal.com">mdyson@cisglobal.com</a>
Crystalview-GS06T03BND0229 15375 Barranco Parkway, Suite I-107 Irvine, CA 92618 757-463-2378 x202 757-463-0049 (FAX)	Cornelia Ortiz-Burton <a href="mailto:corneliao@crystalviewtech.com">corneliao@crystalviewtech.com</a> <a href="http://www.crystalviewtech.com">www.crystalviewtech.com</a>
Datanet Systems Corp.-GS06T03BND0222 1818 New York Avenue, NE Suite 208 Washington DC 20002 202-526-6101 202-526-6151 (FAX)	Robert Nathan <a href="mailto:nathan@dnscorp.com">nathan@dnscorp.com</a> <a href="http://www.dnscorp.com">www.dnscorp.com</a>
DataVise Information Technology Services, Inc.-GS06T03BND0225 2400 East Oltorf Street S-4A Austin, TX 78741 512-472-2932 512-472-2933 (FAX)	Riley Carruthers <a href="mailto:riley.Carruthers@datavise.net">riley.Carruthers@datavise.net</a> <a href="http://www.datavise.net">www.datavise.net</a>
Denysys Corporation-GS06T03BND0226 2010 E. Hennepin Avenue, Suite 218 Minneapolis, MN 55413 612-869-7617 612-869-7680 (FAX)	Philip Denny <a href="mailto:philipd@denysys.com">philipd@denysys.com</a> <a href="http://www.denysys.com">www.denysys.com</a>
KLC Network Services, Inc.-GS06T03BND0224 11440 Isacc Newton Square, suite 200 Reston, VA 20190-5006 703-834-1508 703-834-1509 (FAX)	Ronald Keiser <a href="mailto:rkeiser@klcnetworks.com">rkeiser@klcnetworks.com</a> <a href="http://www.klcnetworks.com">www.klcnetworks.com</a>
Marsh Communications Services, Inc.-GS06T03BND0221 4401 South Crenshaw, Blvd, Suite 314 Los Angeles, CA 90043 323-299-7042 323-299-7756 (FAX)	Adrian Marsh, Jr. <a href="mailto:adrian_marsh@marshcom.com">adrian_marsh@marshcom.com</a> <a href="http://www.marshcom.com">www.marshcom.com</a>
MCS of Tampa, Inc-GS06T03BND0227 3926 W. South Avenue Tampa, FL 33614 813-872-0217 813-876-6317 (FAX)	Doug Stacy <a href="mailto:mailto:dstacy@mcsoftampa.com">mailto:dstacy@mcsoftampa.com</a> <a href="http://www.mcsoftampa.com/hubzone.htm">http://www.mcsoftampa.com/hubzone.htm</a>
MYMIC, LLC-GS06T03BND0228 200 High Street, Ste 308 Portsmouth, VA 23704 757-391-9200 757-391-9098 (FAX)	Thomas Mastaglio <a href="mailto:tom.mastaglio@mymic.net">tom.mastaglio@mymic.net</a> <a href="http://www.mymic.net">www.mymic.net</a>
Superlative Technologies, Inc.-GS06T03BND0220 8300 Greensboro Drive, Suite 425 McLean, VA 22102 703-821-3732 703-821-3743 (FAX)	Brandon Park <a href="mailto:GSAHUBZone@SuprTek.com">GSAHUBZone@SuprTek.com</a> <a href="http://www.suprtek.com">www.suprtek.com</a>

## Appendix VIII

### Industry Partner List by Functional Area

Functional Area 3-Company and Contract Number	POC, E-mail Address, and Website
E2 Corp. doing business as E2 Solutions-GS06T03BND0235 8121 Van Nuys Blve, Suite 308 Panorama City, CA 91402 818-904-5660 x210 818-904-5666 (FAX)	Sonia Keshap <a href="mailto:ajay.kumar@e2solutions.com">ajay.kumar@e2solutions.com</a> <a href="http://www.e2solutions.com">www.e2solutions.com</a>
Government Contracts Consultants-GS06T03BND0233 206 North Centre Street Cumberland, MD 21502 301-722-4484 301-722-4487 (FAX)	James Bailey <a href="mailto:jbailey@govconconsult.com">mailto:jbailey@govconconsult.com</a> <a href="http://www.govconconsult.com">www.govconconsult.com</a>
ICI, LLC-GS06T03BND0237 238 Potomac Avenue, Suite 3 Quantico, VA 22134 703-441-3644 703-919-0838 (FAX)	Dennis McCarley <a href="mailto:mccarley@ici-LLC.com">mccarley@ici-LLC.com</a> <a href="http://www.ici-LLC.com">www.ici-LLC.com</a>
KeyLogic Systems, Inc.-GS06T03BND0236 2567 University Avenue, Suite 5000 Morgantown, WV 26505 304-296-9100 304-296-9300	Jon Hammock <a href="mailto:sstone@keylogic.com">sstone@keylogic.com</a> <a href="http://www.keylogic.com">www.keylogic.com</a>
MCS of Tampa, Inc-GS06T03BND0234 3926 W. South Avenue Tampa, FL 33614 813-872-0217 813-876-6317 (FAX)	Doug Stacy <a href="mailto:dstacy@mcsoftampa.com">dstacy@mcsoftampa.com</a> <a href="http://www.mcsoftampa.com/hubzone.htm">http://www.mcsoftampa.com/hubzone.htm</a>
Program Contract Services, Inc-GS06T03BND0239 P. O. Box 188 Bentonville, VA 22602 540-636-3582 540-636-4548 (FAX)	Michael Kronstein <a href="mailto:MikeK@pcsva.com">MikeK@pcsva.com</a> <a href="http://www.pcsva.com">www.pcsva.com</a>
Superlative Technologies, Inc.-GS06T03BND0230 8300 Greensboro Drive, Suite 425 McLean, VA 22102 703-821-3732 703-821-3743 (FAX)	Brandon Park <a href="mailto:GSAHUBZone@SuprTek.com">GSAHUBZone@SuprTek.com</a> <a href="http://www.suprtek.com">www.suprtek.com</a>
TELESIS Corporation-GS06T03BND0231 1700 Rockville Pike, Suite 540 Rockville, MD 20852 301-881-6154 301-881-6642 (FAX)	Payal Tak <a href="mailto:rcrider@telesishq.com">rcrider@telesishq.com</a> <a href="http://www.telesishq.com">www.telesishq.com</a>
Visual Concepts, LLC-GS06T03BND0232 199 S. Figueroa Street, Suite 100 Ventura, CA 93001 805-652-1347 x103 805-652-1134	Priscilla Becker <a href="mailto:pbecker@visualconcept.com">pbecker@visualconcept.com</a> <a href="http://www.visualconcept.com">www.visualconcept.com</a>

## Appendix VIII

### Industry Partner List by Functional Area

Functional Area 4-Company and Contract Number	POC, E-mail Address, and Website
8a Technologies-GS06T03BND0246 3741 Stocker Street, Suite 201 Los Angeles, CA 90008	
Comp-Tech Associates, Inc.-GS06T03BND0248 132 W. 25 <sup>th</sup> Street Baltimore, MD 21218 410-366-8860 410-347-2779 (FAX)	Ade Adebisi <a href="mailto:aadebisi@comptechassociates.com">aadebisi@comptechassociates.com</a> <a href="http://www.CompTechAssociates.com">www.CompTechAssociates.com</a>
Denysys Corporation-GS06T03BND0242 2010 E. Hennepin Avenue, Suite 218 Minneapolis, MN 55413 612-869-7617 612-869-7680 (FAX)	Philip Denny <a href="mailto:philipd@denysys.com">philipd@denysys.com</a> <a href="http://www.denysys.com">www.denysys.com</a>
Government Contracts Consultants-GS06T03BND0244 206 North Centre Street Cumberland, MD 21502 301-722-4484 301-722-4487 (FAX)	James Bailey <a href="mailto:jbailey@govconconsult.com">jbailey@govconconsult.com</a> <a href="http://www.govconconsult.com">www.govconconsult.com</a>
Imagine One Technology & Management, Ltd.-GS06T03BND0243 907 McKinney Blvd. Colonial Beach, VA 22443 804-224-1555 804-224-4624 (FAX)	Allen Webb <a href="mailto:awebb@imagine-one.com">awebb@imagine-one.com</a> <a href="http://www.imagine-one.com">www.imagine-one.com</a>
Integrated Systems Improvement Services, Inc.- GS06T03BND0245 2149 Piccadilly Drive Sierra Vista, AZ 85635-5008 520-459-5012 520-459-5022 (FAX)	Daniel Bieger <a href="mailto:danbieger@isishq.com">danbieger@isishq.com</a> <a href="http://www.isishq.com">www.isishq.com</a>
Lakeshore Eng. Services, Inc.-GS06T03BND0247 385 Midland Street Highland Park, MI 48203 313-865-0915 313-865-0912 (FAX)	Kevin Parikh <a href="mailto:gsa@lakeshoreeng.com">gsa@lakeshoreeng.com</a> <a href="http://www.lakeshoreeng.com/">http://www.lakeshoreeng.com/</a>
Quantell, Inc.-GS06T03BND0240 7827 Sangrun Road McHenry, MD 21541 301-682-9300 410-775-7768 (FAX)	Shaun Tucker <a href="mailto:stucker@quantell.com">stucker@quantell.com</a> <a href="http://www.quantell.com">www.quantell.com</a>
Superlative Technologies, Inc.-GS06T03BND0241 8300 Greensboro Drive, Suite 425 McLean, VA 22102 703-821-3732 703-821-3743 (FAX)	Brandon Park <a href="mailto:GSAHUBZone@SuprTek.com">GSAHUBZone@SuprTek.com</a> <a href="http://www.suprtek.com">www.suprtek.com</a>
Sycamore Associates Incorporated- GS06T03BND0249 241 E. 4 <sup>th</sup> Street, Suite 204 Frederick, MD 21701 301-668-4681 x104 301-668-4683	Kurt Heckman <a href="mailto:kurt@sycamore.us">kurt@sycamore.us</a> <a href="http://www.sycamore.us">www.sycamore.us</a>

## Appendix VIII

### Industry Partner List by Functional Area

Functional Area 5-Company and Contract Number	POC, E-mail Address, and Website
AIS Engineering, Inc.-GS06TBND0259 801Roeder Road Suite 775 Silver Spring, MD 20910 301-585-1238 301-585-3261 (FAX)	Abe Sylla <a href="mailto:asylla.ais@verizon.net">asylla.ais@verizon.net</a> <a href="http://www.aisengineering-gsa-gwac.com">www.aisengineering-gsa-gwac.com</a>
DataVise Information Technology Services, Inc.- GS06T03BND0258 2400 East Oltorf Street S-4A Austin, TX 78741 512-472-2932 512-472-2933 (FAX)	Riley Carruthers <a href="mailto:riley.Carruthers@datavise.net">riley.Carruthers@datavise.net</a> <a href="http://www.datavise.net">www.datavise.net</a>
DOC Venture, LLC-GS06T03BND0257 1421 Good Hope Road, Suite 4c Washington DC 20020 202-347-7766 202-347-8686 (FAX)	Nadina Douglas <a href="mailto:ndouglas@douglasresources.com">ndouglas@douglasresources.com</a> <a href="http://www.douglasresources.com/">http://www.douglasresources.com/</a>
ICI, LLC-GS06T03BND0254 238 Potomac Avenue, Suite 3 Quantico, VA 22134 703-441-3644 703-919-0838 (FAX)	Dennis McCarley <a href="mailto:mccarley@ici-LLC.com">mccarley@ici-LLC.com</a> <a href="http://www.ici-LLC.com">www.ici-LLC.com</a>
Integrated Systems Improvement Services, Inc.- GS06T03BND0255 2149 Piccadilly Drive Sierra Vista, AZ 85635-5008 520-459-5012 520-459-5022 (FAX)	Daniel Bieger <a href="mailto:danbieger@isishq.com">danbieger@isishq.com</a> <a href="http://www.isishq.com">www.isishq.com</a>
Long Wave Incorporated-GS06T03BND0250 13999 goldmark, Suite 414 Dallas, TX 75240 405-235-2217 405-235-2250 (FAX)	Philip Miller <a href="mailto:jsaiz@longwaveinc.com">jsaiz@longwaveinc.com</a> <a href="http://www.longwaveinc.com">www.longwaveinc.com</a>
MCS of Tampa, Inc.-GS06T03BND0252 3926 W. South Avenue Tampa, FL 33614 813-872-0217 813-876-6317 (FAX)	Doug Stacy <a href="mailto:dstacy@mcsoftampa.com">dstacy@mcsoftampa.com</a> <a href="http://www.mcsoftampa.com/hubzone.htm">http://www.mcsoftampa.com/hubzone.htm</a>
ML Technologies, Inc.-GS06T03BND0256 135 N. bridge Street St. Anthony, ID 83445 208-624-1054 208-624-7575 (FAX)	Fred Miyasaki <a href="mailto:ratkinson@mltech.com">ratkinson@mltech.com</a>
Superlative Technologies, Inc.-GS06T03BND0251 8300 Greensboro Drive, Suite 425 McLean, VA 22102 703-821-3732 703-821-3743 (FAX)	Brandon Park <a href="mailto:GSAHUBZone@SuprTek.com">GSAHUBZone@SuprTek.com</a> <a href="http://www.suprtek.com">www.suprtek.com</a>

## Appendix VIII

### Industry Partner List by Functional Area

Functional Area 6-Company and Contract Number	POC, E-mail Address, and Website
AIS Engineering, Inc.-GS06TBND0260 801Roeder Road Suite 775 Silver Spring, MD 20910 301-585-1238 301-585-3261 (FAX)	Abe Sylla <a href="mailto:asylla.ais@verizon.net">asylla.ais@verizon.net</a> <a href="http://www.aisengineering-gsa-gwac.com">www.aisengineering-gsa-gwac.com</a>
Crystalview-GS06T03BND0267 15375 Barranco Parkway, Suite I-107 Irvine, CA 92618 757-463-2378 x202 757-463-0049 (FAX)	Cornelia Ortiz-Burton <a href="mailto:corneliao@crystalviewtech.com">corneliao@crystalviewtech.com</a> <a href="http://www.crystalviewtech.com">www.crystalviewtech.com</a>
DOC Venture, LLC-GS06T03BND0268 1421 Good Hope Road, Suite 4c Washington DC 20020 202-347-5740 202-347-5805 (FAX)	Nadina Douglas <a href="mailto:ndouglas@douglasresources.com">ndouglas@douglasresources.com</a> <a href="http://www.douglasresources.com">www.douglasresources.com</a>
GTI Systems, Inc.-GS06T03BND0262 521 west 25 <sup>th</sup> Street Norfolk, VA 23517 757-622-5930 757-622-5932 (FAX)	Glenn Miller <a href="mailto:glenn.miller@gtisystems.net">glenn.miller@gtisystems.net</a> <a href="http://www.gtisystems.net">www.gtisystems.net</a>
Integrated Systems Improvement Services, Inc.- GS06T03BND0264 2149 Piccadilly Drive Sierra Vista, AZ 85635-5008 520-459-5012 520-459-5022 (FAX)	Daniel Bieger <a href="mailto:danbieger@isishq.com">danbieger@isishq.com</a> <a href="http://www.isishq.com">www.isishq.com</a>
KLC Network Services, Inc-GS06T03BND0265 11440 Isaac Newton Square, Suite 200 Reston, VA 20190-5006 703-834-1508 703-834-1509 (FAX)	Ronald Keiser <a href="mailto:rkeiser@klcnetworks.com">rkeiser@klcnetworks.com</a> <a href="http://www.klcnetworks.com">www.klcnetworks.com</a>
MCS of Tampa, Inc-GS06T03BND0266 3926 W. South Avenue Tampa, FL 33614 813-872-0217 813-876-6317 (FAX)	Doug Stacy <a href="mailto:dstacy@mcsoftampa.com">dstacy@mcsoftampa.com</a> <a href="http://www.mcsoftampa.com/hubzone.htm">http://www.mcsoftampa.com/hubzone.htm</a>
ML Technologies, Inc.-GS06T03BND0263 135 N. bridge Street St. Anthony, ID 83445 208-624-1054 208-624-7575 (FAX)	Fred Miyasaki <a href="mailto:ratkinson@mltech.com">ratkinson@mltech.com</a>
Omnet, Inc. -GS06T03BND0269 21 North Central Avenue Staunton, VA 24402 540-885-5800 540-885-0132 (FAX)	Susan Kubany <a href="mailto:w.kubany@omnet.com">w.kubany@omnet.com</a> <a href="http://www.omnet.com/hubzonegwac">www.omnet.com/hubzonegwac</a>
Superlative Technologies, Inc.-GS06T03BND0261 8300 Greensboro Drive, Suite 425 McLean, VA 22102 703-821-3732 703-821-3743 (FAX)	Brandon Park <a href="mailto:GSAHUBZone@SuprTek.com">GSAHUBZone@SuprTek.com</a> <a href="http://www.suprtek.com">www.suprtek.com</a>

## Appendix VIII

### Industry Partner List by Functional Area

Functional Area 7-Company and Contract Number	POC, E-mail Address, and Website
Base One Technologies-GS06T03BND0275 587 Main Street, Suite 200 New Rochelle, NY 10801 914-633-0200 914-633-5287 (FAX)	Liza Zaneri <a href="mailto:liza@base-one.com">liza@base-one.com</a> <a href="http://www.base-one.com">www.base-one.com</a>
CrystalView Technology Corporation-GS06T03BND0273 15375 Barranco Parkway, Suite I-107 Irvine, CA 92618 757-463-2378 x202 757-463-0049 (FAX)	Cornelia Ortiz-Burton <a href="mailto:corneliao@crystalviewtech.com">corneliao@crystalviewtech.com</a> <a href="http://www.crystalviewtech.com">www.crystalviewtech.com</a>
Data Dash Incorporated-GS06T03BND0278 3928 Delor Street St. Louis, MO 63116 314-832-5788 314-832-5775 (FAX)	Susan Morton <a href="mailto:smorton@datadash.com">smorton@datadash.com</a> <a href="http://www.datadash.com">www.datadash.com</a>
Long Wave Incorporated-GS06T03BND0277 13999 Goldmark Suite 414 Dallas, TX 75240 405-235-2217 405-235-2250 (FAX)	Philip Miller <a href="mailto:jsaiz@longwaveinc.com">jsaiz@longwaveinc.com</a> <a href="http://www.longwaveinc.com">www.longwaveinc.com</a>
MCS of Tampa, Inc.-GS06T03BND0274 3926 W. South Avenue Tampa, FL 33614 813-872-0217 813-876-6317 (FAX)	Doug Stacy <a href="mailto:dstacy@mcsoftampa.com">dstacy@mcsoftampa.com</a> <a href="http://www.mcsoftampa.com/hubzone.htm">http://www.mcsoftampa.com/hubzone.htm</a>
New Technology Management, Inc.-GS06T03BND0279 11130 Sunrise Valley Drive Suite 100 Reston, VA 20191 703-390-5560 703-390-5051 (FAX)	Lurita Doan <a href="mailto:leinew@ntmi.com">leinew@ntmi.com</a> <a href="mailto:zanetta@ntmi.com">zanetta@ntmi.com</a>
NucoreVision, Inc.-GS06T03BND0272 2828 10 <sup>th</sup> Street, NE Washington DC 20017 202-832-3383 202-832-3398 (FAX)	Ted Fells <a href="mailto:cjohnson@nucorevision.com">cjohnson@nucorevision.com</a> <a href="http://www.nucorevision.com">http://www.nucorevision.com</a>
Program Contract Services, Inc.-GS06T03BND0276 P. O. Box 188 Bentonville, VA 22602 540-636-3582 540-636-4548 (FAX)	Michael Kronstein <a href="mailto:MikeK@pcsva.com">MikeK@pcsva.com</a> <a href="http://www.pcsva.com">www.pcsva.com</a>
Quantell, Inc.-GS06T03BND0271 7827 Sangrun Road McHenry, MD 21541 410-751-6990 410-775-7768 (FAX)	Shaun Tucker <a href="mailto:stucker@quantell.com">stucker@quantell.com</a> <a href="http://www.quantell.com">www.quantell.com</a>
Superlative Technologies, Inc.-GS06T03BND0270 8300 Greensboro Drive, Suite 425 McLean, VA 22102 703-821-3732 703-821-3743 (FAX)	Brandon Park <a href="mailto:GSAHUBZone@SuprTek.com">GSAHUBZone@SuprTek.com</a> <a href="http://www.suprtek.com">www.suprtek.com</a>





# *Appendix IX*

## *Industry Partner Profiles*

# Appendix IX - Industry Partner Profiles

## AIS ENGINEERING, INC

801 Roeder Rd, Suite 775  
Silver Spring, MD 20910

Contract Manager ("CM")	Abe Sylla
CM Phone	301-585-1238
CM Fax	301-585-3261
CM Email	asylla.ais@verizon.net
Website	www.aisengineering-gsa-gwac.com
Functional Areas ("FA") & Contract No('s).	FA1 - GS06T03BND0212
	FA5 - GS06T03BND0259
	FA6 - GS06T03BND0260

### Company History

AIS Engineering, Inc. is a highly experienced, full service information technology (IT) company. AIS is a small disadvantaged, women-owned business, and HUBZone, certified by the U.S. Small Business Administration. AIS was chartered in the state of Maryland in 1994.

### Products and Services Offered

As a leading provider of information technology (IT) services, AIS Engineering provides (IT) services and solutions to clients within the U.S. Federal Government, state, local government and private industry. AIS offers a broad range of services under this contract that spans the IT life cycle: strategic consulting, system design, development, and integration and testing, and training and outsourcing and operations and maintenance management. AIS provides numerous program managers with PMI certifications. AIS specializes in technical and functional support in the areas of internet access providers, web hosting, web enabled internet/intranet, computer system design services, integration of hardware and software components of the system, local area network (LAN), wide area network (WAN), telecommunications as well as various security related services. AIS provides on-site management and operation of the client's computer systems and/or data processing facilities, this includes computer operations support, end user support, equipment inventory and maintenance, facilities planning and support help desk.

### Company Socio-economic Status

HUBZone  
Women-owned

## Appendix IX - Industry Partner Profiles

### BASE ONE TECHNOLOGIES

587 Main Street  
New Rochelle, NY 10801

Contract Manager ("CM")	Liza R Zaneri
CM Phone	914 633-0200
CM Fax	914 633-5287
CM Email	<a href="mailto:liza@base-one.com">liza@base-one.com</a>
Website	<a href="http://www.base-one.com">www.base-one.com</a>
Functional Areas ("FA") & Contract No('s).	FA7 - GS06T03BND0275

#### Company History

Base One Technologies, founded in 1994 by a woman engineer, received its 8(a) certification in August 2002 & its HUBZone certification in May 1999.

We are a full-service, engineering and consulting firm providing high levels of technical expertise and professionalism. We are dedicated to the idea of providing the customer with the right set of technical skills needed for a particular project and ensuring that projects stay on track and on time. Our projects focus on scalability, stability and what is best for the customer. We believe in doing it right the first time.

Base One Technologies performs Information Technology solution and services for the following commercial clients: AT&T Solutions, CitiGroup, Merrill Lynch, WorldCom, West LB, IBM, Livent, Prodigy Services, Guardian Ins, US Web, Sony, Modis, JP Morgan.

We place a high value on integrity, and the dedication of our employees around the world. We intend to continue to walk the extra mile, to exceed client expectations and maintain our place at the leading edge of technology solutions and services.

#### Products and Services Offered

NETWORK ENGINEERING, Hi-level to Low-level; SOFTWARE ENGINEERING, MIDDLEWARE, PORTAL, N-TIER; DATA/ NETWORK /INFORMATION SECURITY & MANAGEMENT ; ENTERPRISE DATABASE ARCHITECTURES, ENTERPRISE SYSTEM ENGINEERING, PLATFORMS, SERVERS, INTEGRATION, INTEROPERABILITY ; DATA CENTER CONSOLIDATION / RELOCATION; DISASTER RECOVERY / CONTINGENCY PLANNING / BUSINESS CONTINUITY ; DESKTOP/ HELP DESK; PROJECT MANAGEMENT ; LEGACY SYSTEMS ; KNOWLEDGE MANAGEMENT

#### Company Socio-economic Status

HUBZone  
Women-owned  
8(a)

## Appendix IX - Industry Partner Profiles

### COMPUTER INFORMATION SPECIALIST, INC.

1010 Wayne Avenue, Suite 720  
Silver Spring, MD 20910

Contract Manager ("CM")	Karen Davis
CM Phone	301-588-2977
CM Fax	301-588-1060
CM Email	kdavis@cisglobal.com

Functional Areas ("FA") & Contract No('s). FA2 - GS06T03BND0223

#### Company History

Computer Information Specialist, Inc. (CIS) is a minority, women-owned small disadvantaged Hub Zone Business providing System Integration, eProcurement, Reverse Auctions, Asset Visibility, and eGov Solutions, Requirements Management/Engineering, Quality Assurance, Configuration Management, Testing/Assessment, and Applications Development. Our background includes:

Established in 1985 with over 15 Years in Business  
Over 25 Years Management Experience  
Successfully graduated from the 8(a) program  
80-125 Employees/Consultants  
Management team averaging 5-7 years employment with CIS  
Government contracts with an average of 7-10 year period of performance and excellent performance ratings  
Small Business Advocate of the Year  
U.S. Small Business Regional Award  
U.S. Small Business Minority Advocate of the Year Award  
U.S. Small Business National Award of Excellence  
Featured in Magazines, Newspapers, & B2G Procurement Publication  
NAIC: Primary: 7373/541512, 7371/541511, 7376/541513

#### Products and Services Offered

CIS, Inc. is a full-service Communications and Systems Integrator corporation, specializing in eGovernment technology, eProcurement/Grants Management, Help Desk, Engineering/technical support services for Local-Area Networks (LANs) and Wide-Area Networks (WANs), as well as LAN/WAN management, Security, Quality Assurance, Configuration Management, Internet, and business management services. We have developed a FAR/DFAR compliant web based eProcurement, Asset Tracking, and Reverse Auction solution used by the Federal Government. We offer the full range of up-to-date, state-of-the-art engineering and technical support services including our special Customer Support Center (CSC) services that provide success strategies and recommend processes improvements to increase productivity in a Help Desk/Call Center based operation. CIS has key experience in building and supporting Quality-based Customer Support Centers that increase first call resolution, resolve critical issues more quickly, accommodate growth projections for staffing, and improve overall Support Center operations. CIS has over 10 years experience in IT Services and Support with over 4 years concentrated in developing and managing multi-tier Technical Support Centers.

#### Company Socio-economic Status

HUBZone  
Women-owned

## Appendix IX - Industry Partner Profiles

### COMP-TECH ASSOCIATES, INC.

132 West 25<sup>th</sup> Street  
Baltimore, MD 21218

Contract Manager ("CM")	Ade Adebisi
CM Phone	410-366-8860
CM Fax	410-347-2779
CM Email	aadebisi@comptechassociates.com
Website	www.CompTechAssociates.com
Functional Areas ("FA") & Contract No('s).	FA4 - GS06T03BND0248

### Company History

Comp-Tech Associates (CompTech) was is a HUBZone Certified and 8(a) small business with offices in Baltimore and Landover, Maryland, and in Washington, DC. CompTech was established in 1996 to provide superior full life cycle information technology services to public and private organizations. The company's founders and managers are Information Technology professionals, each with over 20 years of progressive experience in Information Technology.

Since its founding, CompTech has maintained a sustained, controlled and profitable growth by consistently providing high quality, cost effective IT solutions to our customers.

### Products and Services Offered

CompTech's commitment to quality is demonstrated by our investment in Information Technology project quality programs. We have mature, stable management practices based on Software Engineering Institute/Capability Maturity Model (SEI/CMM) Level 2 and Level 3 processes. Our team consists of experienced and talented technical specialists with experience in performing a broad range of Information Technology services.

### Company Socio-economic Status

HUBZone  
8(a)

## Appendix IX - Industry Partner Profiles

### CRYSTALVIEW TECHNOLOGY CORP. (CVT)

15375 Barranca Parkway, Suite I-107  
Irvine CA 92618

Contract Manager ("CM")	Cornelia Burton
CM Phone	757-463-2378 X202
CM Fax	757-463-0049
CM Email	corneliao@crystalviewtech.com
Website	www.crystalviewtech.com
Functional Areas ("FA") & Contract No('s).	FA2 - GS06T03BND0229 FA6 - GS06T03BND0267 FA7 - GS06T03BND0273

#### Company History

CVT is a successful women owned, 8(a) and HUBZone certified firm. The Corporate Office is located in Irvine, CA with major centers in Virginia Beach VA, Washington D.C. Capital Area, Panama City FL and 30 other national and international locations. CVT has a proven track record with customers in U.S. Navy, Air Force, Army, Coast Guard, Marine Corp., Department of Defense, Energy, Health, Justice, Labor, Transportation, Veterans Affairs, Virginia Housing Authority, private industries and many more.

CVT has received numerous awards, certifications and recognition from various commands of Department of Defense and Civilian Agencies for its outstanding performance, effective cost saving and remarkable innovation/achievement. The corporation is committed to deliver stability, longevity, marketability and prosperity to its customers and employees.

#### Products and Services Offered

CVT provides a diverse and in-depth range of service, products and support in the areas of  
1: Information Technology (IT) 2: Scientific, Engineering and Technical Assistance Support (SETA) 3: Administrative Support 4: Construction/Facility Management/Environmental/Base Maintenance.

CVT offers financial stability, highest quality professional staff and great corporate culture; running currently at 300 staff strong; performing jobs at 35 different locations, in 45 labor categories and more than 30 NAICS Codes. CVT strives to be our clients' partners in understanding and resolving requirements.

#### Company Socio-economic Status

HUBZone  
Women-owned  
8(a)

# Appendix IX - Industry Partner Profiles

## DATA DASH INCORPORATED

3928 Delor  
St. Louis, MO 63116

Contract Manager ("CM")	Susan Morton
CM Phone	314-832-5788
800-211-5988 (toll-free)	
CM Fax	314-832-5775
CM Email	smorton@datadash.com
Website	www.datadash.com
Functional Areas ("FA") & Contract No('s).	FA7 - GS06T03BND0278

### Company History

In August 1991, Sue Morton started Data Dash Inc. to provide data entry services to customers around the nation. In 1994, Data Dash won its first large government contract to process tax returns for the State of Illinois. In 1999, Data Dash opened its second office in Farmington, MO. Also in 1999, Morton bought out her partners and became a 100% women owned and operated corporation. We were awarded certifications as a WBE/DBE and HUBZone Enterprise in December 2001. Since 1991, Data Dash has grown from 3 employees to more than 70 employees in two locations.

Exceeding client expectation is our goal in every business transaction!

### Products and Services Offered

Data Dash provides data entry and scanning services, document management systems, network design, administration and support, computer hardware sales and staffing services. Staffing services include Disaster Recovery Specialists, Documentation Specialists, and Technical Editors. Additional services include application programming, business systems analysis, client/server database analysis, database analysis and design, web design and administration.

### Company Socio-economic Status

HUBZone  
Women-owned

## Appendix IX - Industry Partner Profiles

### DATANET SYSTEMS CORPORATION

1818 New York Avenue, NE, Suite 208

Washington DC 20002

Contract Manager ("CM")

CM Phone

CM Fax

CM Email

Website

Functional Areas ("FA") & Contract No('s).

Robert Nathan

(202) 526-6101

(202) 526-6151

nathan@dnscorp.com

www.dnscorp.com

FA1 - GS06T03BND0217

FA2 - GS06T03BND0222

### Company History

DataNet Systems Corporation was founded in 1986. Our 17-year track record in delivering quality IT solutions to clients in the government and commercial sectors, has earned us an outstanding reputation in the Washington DC area. DataNet is a 100% minority owned, small and disadvantaged business.

### Products and Services Offered

DataNet Systems Corp. provides a broad range of information technology products and support services to numerous federal and state government agencies. We have demonstrated the ability to rapidly understand customer's needs and quickly respond to these needs with *quality and reliable solutions*. Our core competencies include:

#### *Internet and Web Enabled Application Development -*

Web Site Development & Hosting

eGovernment solutions

Electronic Filing Systems

Document Management Services

Business Intelligence Solutions

Application Service Provider

#### *Enterprise Systems Integration -*

Networking & Systems Integration

Network and Information Security

Multi-media Applications

### Company Socio-Economic Status

HUBZone

8(a)



## Appendix IX - Industry Partner Profiles

### DATAVISE INFORMATION TECHNOLOGY SERVICES, INCORPORATED

2400 E. Oltorf Street, Suite 4A  
San Antonio, Texas 78741

Contract Manager ("CM")	Riley Carruthers
CM Phone	512-472-2932
CM Fax	512-472-2933
CM Email	riley.carruthers@datavise.net
Website	www.datavise.net
Functional Areas ("FA") & Contract No('s).	FA1 - GS06T03BND0219 FA5 - GS06T03BND0225 FA5 - GS06T03BND0258

#### Company History

Riley W. Carruthers established DataVise Information Technology Services, Inc. in 1988 after completing 24 years of Military Service. In December 1995, DataVise incorporated in the State of Texas and located in San Antonio, Texas. Corporate headquarters is in Austin, Texas. DataVise has facilities in Austin, San Antonio, Texas and Warner Robins, Georgia. DataVise presently employs twenty-eight (28) full-time employees and two (2) part-time employees.

DataVise Information Technology Services, Inc. is a minority owned small business, meeting all of the prerequisites to be classified as a Vietnam, Veteran owned, Small and Disadvantaged Business.

DataVise is certified for participation in the U.S. Small Business Administration's HUBZone and 8(a) Programs.

#### Products and Services Offered

DataVise provides One-Stop, Responsive Information System Technology Services to commercial and governmental agencies for all Information Technology needs. The services range from basic analog telephone through Web design, help desk, computer center support, network design, network administration, video conferencing, custom and off-the-shelf software support.

#### Company Socio-economic Status

HUBZone  
Veteran-owned  
8(a)

## Appendix IX - Industry Partner Profiles

### DENYSYS CORPORATION

2010 E Harriett Ave., Suite 7-218  
Minneapolis, Minnesota 55413

Contract Manager ("CM")	Philip Denny
CM Phone	(612) 869-7617
CM Fax	(612) 869-7680
CM Email	philipd@denysys.com
Website	www.denysys.com
Functional Areas ("FA") & Contract No('s).	FA2 - GS06T03BND0226 FA4 - GS06T03BND0242

### Company History

Denysys Corporation was founded in 1990 as an information technology consultancy and become 8(a) certified by the U.S. Small Business Administration in 1999.

Denysys has received numerous awards for the quality of our work from many clients including: 3M, MCGG, Inc., and Urban Health Plan, Inc. In addition, Denysys quality processes & procedures are being evaluated for ISO 9000 certification.

### Products and Services Offered

Denysys provides federal, state and local governments and private industry with solutions to challenges in database technology, web enabling legacy systems, new web systems implementation, IT strategic planning, application development, business process outsourcing and industry issues such as HIPAA.

Denysys specialized in providing technical and functional support to Federal Government and private industry in areas of program & project management, IT security including firewall design, systems design & integration, performing systems & compliance audits, and the operation and maintenance of systems.

### Company Socio-economic Status

HUBZone  
8(a)

## Appendix IX - Industry Partner Profiles

### DOC VENTURE, LLC

1421 Good Hope Road, Suite 4C  
Washington, DC 20020

Contract Manager ("CM")	Nadina Douglas
CM Phone	(202) 347-7766
CM Fax	(202) 347-8686
CM Email	ndouglas@douglasresources.com
Website	www.douglasresources.com
Functional Areas ("FA") & Contract No('s).	FA5 - GS06T03BND0257
	FA6 - GS06T03BND0268

### Company History

DOC Venture, LLC (DOC) is comprised of DOUGLAS RESOURCES, INC. (DRI), OPTIMUS CORPORATION (OPTIMUS), and COLDING TECHNOLOGIES, LLC. DOC is small, women-owned, 8(a)-HUBZone company. The company provides quality professionals to the computerized workplace for more than twenty years. Members of DOC have received numerous awards such as the General Services Administration's Eagle Award and was co-winner of NASA's Most Innovative Product of the Year Award (Software Category). DOC is also in DoD Mentor/Protégé program.

### Products and Services Offered

DOC provides federal, state, local governments and private industry with information systems security; database development and administration; LAN/WAN design, implementation, and management; and business process re-engineering. DOC also provides Advanced Research and Technology; Communications and Information Technology; Computer and Communications Law Consultants; Call Centers and Data Center Operations.

### Company Socio-economic Status

HUBZone  
Women-owned  
8(a)

## Appendix IX - Industry Partner Profiles

### E2 CORP. DBA E2 SOLUTIONS

8121 Van Nuys Blvd., Ste. 308  
Panorama City, CA 91402

Contract Manager ("CM")	Ajay Kumar
CM Phone	818.904.5660 ext. 220
CM Fax	818.904.5666
CM Email	ajay.kumar@e2solutions.com
Website	www.e2solutions.com
Functional Areas ("FA") & Contract No('s).	FA1 - GS06T03BND0214 FA3 - GS06T03BND0235

### Company History

E2 Solutions was founded in 1994 as a women-owned business, became 8(a) certified by the U.S. Small Business Administration in April 2000, and earned its HUBZone certification in December 2001.

E2 Solutions has won multi-year contracts with the Department of Energy and the Jet Propulsion Laboratory to provide Web based configuration and ordering of Information Technology equipment. E2 has also won numerous awards for its performance and expertise. Hewlett-Packard has branded us "Best In Class". We have won the coveted Crystal Award for sales and implementation of Enterprise Management of IT assets and resources, and various other awards from our customers and distributors for having brought exceptional technical competence and experience to the table.

### Products and Services Offered

We provide technical and administrative resources to clients Onsite or Off-Site basis, Statement of Work or Hourly based in the following areas:

Web Software Development	Interaction Design: Portals, CD-ROM's, Multi-Media,
Usability consulting	
Web Design, Development and Maintenance	ISP services
Web based training solutions	Web Hosting
Web Content Management	

Processing and preparation of reports from data, or making Data Processing resources available to clients:

Data Entry/ Electronic input	Document Imaging
Data Processing	Electronic Data Input
Data Warehousing	Storage Area Networks

E2 Solutions was formed as a Systems Integration firm specializing in e-Government solutions to its clients. E2 has since diversified, and provides Staffing Services, Software Design, Development and Implementation Services, Computer Operations Support, Network, Systems, Applications & Database Management Services. Finally, E2 carries 100+ manufacturers Hardware & Software products for Order Fulfillment and Systems Integration Services on its GSA Teaming Schedule.

### Company Socio-economic Status

HUBZone  
Women-owned  
8(a)

# Appendix IX - Industry Partner Profiles

## GOVERNMENT CONTRACTS CONSULTANTS

206 North Centre Street  
Cumberland, Maryland 21502

Contract Manager ("CM")	James Bailey
CM Phone	301-722-4484
CM Fax	301-722-4487
CM Email	jbailey@govconconsult.com
Website	www.govconconsult.com
Functional Areas ("FA") & Contract No('s).	FA3 - GS06T03BND0233
	FA4 - GS06T03BND0244

### Company History

Government Contracts Consultants (GCC) was founded in 1997 as a women-owned small business and became HUBZone certified by the U.S. Small Business Administration in 2000.

GCC has consistently received exceptional past performance evaluations from our Government and commercial clients.

### Products and Services Offered

GCC is a professional services firm that provides cutting edge solutions to Federal, state and local governments, as well as commercial clients based on innovative applications of technology. GCC creates customized solutions tailored to each client's specialized needs.

GCC and its partners offers diverse skills and experience in data management and processing, data warehousing, electronic data input, storage area networks, data base design/generation, legacy interfaces/data migration, software development/testing, and web design and hosting. We will assist you in identifying your business needs and will not stop until we have met these requirements with a profitable, innovative strategy. Total commitment to you, the client, is the hallmark of our business philosophy. Quite simply, our job is not complete until you are satisfied.

GCC staffs regional offices in San Diego, CA; Junction City, KS; Cumberland, MD, and Washington, DC.

### Company Socio-economic Status

HUBZone  
Women-owned

## Appendix IX - Industry Partner Profiles

### GTI SYSTEMS, INC

521 West 25<sup>th</sup> Street  
Norfolk VA 23517

Contract Manager ("CM")	Glenn Miller
CM Phone	757-622-5930
CM Fax	757-622-5932
CM Email	glenn.miller@gtisystems.net
Website	www.gtisystems.net
Functional Areas ("FA") & Contract No('s).	FA6 - GS06T03BND0262

### Company History

GTI Systems, Inc. (GTI), was established in 1995 as a minority-owned business and became 8(a) certified and HUBZone certified by the U.S. Small Business Administration in 2001. GTI is committed to providing quality products and services on time, and within budget. GTI also maintains an SBA-approved Mentor-Protégé relationship with ACS Systems and Engineering, Inc., increasing GTI's corporate capabilities.

GTI Systems, Inc. was recently awarded the Small Business Supplier of the Year Award by Lockheed Martin Information Systems.

### Products and Services Offered

GTI provides a wide variety of products and services to federal, state, and local governments as well as commercial clients. This work includes help desk set-up and operation, network design, LAN/WAN administration, computer operations, computer equipment maintenance, construction of new facilities, installation of cable plant, hardware and software requirements necessary to manage your enterprise, and highly qualified personnel to perform the tasks of keeping your enterprise up and running. We have access to a diverse group of experienced individuals skilled in all aspects of a network enterprise. Whether your needs are local or global, GTI is your turnkey solution.

### Company Socio-economic Status

HUBZone  
8(a)

# Appendix IX - Industry Partner Profiles

## ICI, LLC

17463 Jefferson Davis Hwy  
Dumfries, VA 22026

Contract Manager ("CM")

CM Phone

CM Fax

CM Email

Website

Functional Areas ("FA") & Contract No('s).

Mike McCarley

703.441.3644

703.441.3647

mccarley@ici-LLC.com

www.ici-LLC.com

FA3 - GS06T03BND0237

FA5 - GS06T03BND0254

## Company History

Founded in 1999, in Quantico, VA, ICI, LLC became certified by the SBA as a HUBZone Corporation in 2000. ICI has been a small, yet formidable, group of management consultants with a special focus in Information Technology (IT) originating in the Defense Sector. The firm has intentionally limited itself to those areas of IT where its professionals excel, namely, providing consulting for data processing services, computer systems design services, and workflow and electronic document management systems in areas such as project management, base logistics, systems integration, local area networks (LAN) and Information Data Enterprises (IDE). Accordingly, ICI helps clients create, manage, and exchange knowledge. Throughout the years and prior to the formation of ICI, LLC, its founding professionals developed a reputation, among systems commands and technical users alike, for detailed, and highly professional handling of the IT matters entrusted to it. Teamed with CNSI of Rockville, MD, the ICI Group provides a cadre of 416 professionals operating from 9 states, VA, CA, MI, ME, MA, OHTX, MD and NH.

## Products and Services Offered

FA 3 NIACS 514210 Data Processing Services (in all areas) such as data entry / electronic input, data processing, data warehousing, electronic data input and storage area networks. Important expertise is drawn from 14 Army and Navy contracts.

FA 5 NIACS 541512 Computer Systems Design Services (in all areas) such as business process reengineering, enterprise resource management, hardware, LAN/WAN design, Network design and installation, and systems analysis and integration. Knowledge gained from 19 Navy and commercial contracts will assure critical results for our clients' projects.

ICI, LLC, prides itself on an aggressive, pro-active approach to our clients' IT matters and, toward that end, the firm has developed and assembled a skilled cadre of computer/IT professionals. We understand the benefits that current technology offer in handling IT issues more efficiently and competitively, and the firm will continue its commitment to stay on the cutting-edge of this new technology.

## Company Socio-economic Status

HUBZone

Veteran-owned

## Appendix IX - Industry Partner Profiles

### IMAGINE ONE TECHNOLOGY & MANAGEMENT, LTD.

907 McKinney Blvd.  
Colonial Beach, VA 22443

Contract Manager ("CM")	R. Allen Webb
CM Phone	804-224-1555
CM Fax	804-224-4624
CM Email	awebb@imagine-one.com
Website	www.imagine-one.com
Functional Areas ("FA") & Contract No('s).	FA4 - GS06T03BND0243

#### Company History

Imagine One Technology & Management, Ltd. was founded in July 1998 by CEO & President Nancie Lumpkins as a Women-Owned small business. In February 1999, Imagine One received certification as a small, disadvantaged business concern and certification as a HUBZone Concern in July 1999. Mr. Rey Bald joined Imagine One as a partner and Senior Vice President in January 1999.

#### Products and Services Offered

Imagine One Technology & Management provides software programming, information technology, engineering, training, program management and administrative services to the Federal Government. Imagine One enhances the capabilities of government agencies and private companies by utilizing the knowledge and skills of our experienced and professional staff. Above all, we understand the importance of imagination and creativity to deliver innovative solutions to our clients, while committing to the highest in corporate and individual goals. We work closely with our clients in an efficient and customer oriented manner, with a focus on results.

Specifically, Imagine One has extensive software experience with particular strengths in data base design and generation, interfacing legacy systems to state-of-the art server/client systems, data migration, software development, testing and evaluation and complex WEB designs. Software and programming expertise includes Oracle, C++, C, MS Sequel, Java, HTML, Cold Fusion, UNIX, ASP, UML, Rational Rose and Access.

Imagine One has a Top Secret Facility clearance and cleared personnel at various levels.

#### Company Socio-Economic Status

HUBZone  
Women-owned



## Appendix IX - Industry Partner Profiles

### INTEGRATED SYSTEMS IMPROVEMENT SERVICES

2149 Piccadilly Drive  
Sierra Vista, Arizona 85635

Contract Manager ("CM")	Dan Bieger
CM Phone	520-459-5012
CM Fax	520-459-5022
CM Email	danbieger@isishq.com
Website	www.isishq.com
Functional Areas ("FA") & Contract No('s).	FA4 - GS06T03BND0245
	FA5 - GS06T03BND0255
	FA6 - GS06T03BND0264

#### Company History

Integrated Systems Improvement Services, Inc. (ISIS) is a unique, women-owned, small business incorporated in May, 1999. We have assembled the best leadership in the business to ensure our customers the best possible services. Headquartered in Sierra Vista, Arizona, we are certified by the Small Business Administration (SBA) for participation in the HUBZone Empowerment Program. At the core of ISIS' business philosophy are the values of ethical business practices, commitment to our communities and good stewardship of the resources entrusted to us.

#### Products and Services Offered

ISIS offers a range of services to federal agencies and prime contractors throughout the federal community enhancing customer operations through innovative application of information technology (IT) solutions to business problems. Project managers at ISIS are highly qualified professionals with a broad range of systems, engineering and business experience. Core competencies include:

##### **IT Life Cycle Support:**

- System Development
- System Upgrade
- System Sustainment

##### **Engineering Services:**

- Information Assurance/  
Security Engineering
- Test Engineering
- Quality Engineering

##### **Business Support:**

- Enterprise Resource Planning  
Documentation
- Contract Management

#### Company Socio-economic Status

HUBZone  
Women-owned

## Appendix IX - Industry Partner Profiles

### KEYLOGIC SYSTEMS, INC.

2567 University Ave, Suite 5000  
Morgantown, WV 26505

Contract Manager ("CM")	Stephanie Stone
CM Phone	(304) 296-9100
CM Fax	(304) 296-9300
CM Email	sstone@keylogic.com
Website	www.keylogic.com
Functional Areas ("FA") & Contract No('s).	FA3 - GS06T03BND0236

### Company History

KeyLogic Systems is a SBA HUBZone Certified small business, founded in 1995 and specializes in Information Technology in the federal and commercial arenas. KeyLogic is headquartered in Morgantown, WV with several regional offices, including Washington, DC.

KeyLogic provides its customers with easy access by utilizing more than 10 contracting vehicles, including GSA HUBZone IT GWAC, GSA Schedule and DISA GEMS contract. KeyLogic is a Microsoft Certified Solutions Provider, with 50% of federal work in the area of Defense, and 50% Civilian arena. KeyLogic takes pride in the fact that it has never had a one-time customer; every KeyLogic customer has provided repeat business.

### Products and Services Offered

KeyLogic Systems is a government IT consulting/software development firm specializing in knowledge management, program management and information technology related services. KeyLogic has expertise in business intelligence, decision support, data warehousing, system integration, team automation, storage area networks, electronic data input, data processing and document imaging.

KeyLogic has provided services for many federal agencies, ranging from DOD to the EPA. KeyLogic provides IT solutions that enable better business decisions for more successful organizations.

### Company Socio-economic Status

HUBZone

## Appendix IX - Industry Partner Profiles

### KLC NETWORK SERVICES, INC. (KLC)

11440 Isaac Newton Square, Suite 200  
Reston, VA 20190-5006

Contract Manager ("CM")	Ron Keiser
CM Phone	703-834-1508
CM Fax	703-834-1509
CM Email	rkeiser@klcnetworks.com
Website	www.klcnetworks.com
Functional Areas ("FA") & Contract No('s).	FA2 - GS06T03BND0224
	FA6 - GS06T03BND0265

### Company History

KLC Network Services, Inc. (KLC) was incorporated and SBA HUBZone certified in 2001. KLC's Headquarters is located in Reston, VA with a principle office in Washington, D. C. KLC is a protégé and affiliate of RGB Technology, Inc. (RGB) an SBA certified 8(a) company incorporated in 1987.

### Products and Services Offered

KLC is an IT systems integrator to the Federal Government and private industry that specializes in "Excellence in Total Network and A/V System Solutions". Telecommunications and computer systems products and technical services include LAN/WAN, telephony, wiring and cabling, help desk, ADP maintenance, software solutions, and media management. KLC specializes in the design, implementation and operation of high-resolution multi-media presentation and VTC systems in military command centers, executive boardrooms, network operations centers, conference rooms, and training centers. Systems include room facilities, control, A/V, projection and plasma display and video wall systems. Technical personnel include MCSEs, MCPs, CNEs, CNAs, RCDDs, A+ certifications, Cisco certifications and others. Low voltage wiring and cabling provided by BICSI trained/certified personnel. A/V and VTC personnel are OEM and ICIA trained and certified.

### Company Socio-economic Status

HUBZone

## Appendix IX - Industry Partner Profiles

### LAKESHORE ENGINEERING SERVICES, INC.

385 Midland Street  
Highland Park, MI 48203

Contract Manager ("CM")	Kevin Parikh
CM Phone	(313) 535-7882
CM Fax	(313) 535-7875
CM Email	gsa@lakeshoreeng.com
Website	www.lakeshoreeng.com
Functional Areas ("FA") & Contract No('s).	FA4 - GS06T03BND0247

#### Company History

Lakeshore Engineering Services, Inc. (LES), established in 1994, is an 8(a), HUBZone certified, Small Disadvantaged, and Minority Enterprise Business.

During the last three years, LES has successfully completed over 30 information technology projects valued in excess of \$7 million. LES has received "Outstanding" ratings for many projects completed for IBM at its Microelectronics Division (MD) at Burlington. In addition, our clients want LES back, which is evidence of our high quality services and demonstrates that we exceed our clients' requirements.

#### Products and Services Offered

LES provides Information Technology Services in many area of work including Network Management, Facility Management, Equipment/Software/Hardware Maintenance, Network Upgrade, Network Design/Installation including LAN, Software Design-Development-Testing, Business Reengineering, E-Business Solutions, Statistical Programming and Development, Database Design-Development-Maintenance, Data warehousing, Legacy Systems, Support Services, GIS Systems, Document Imaging. We have provided these services to organizations such as IBM, Allstate, and Priceline.com.

#### Company Socio-economic Status

HUBZone  
8(a)

## Appendix IX - Industry Partner Profiles

### LONG WAVE INCORPORATED

120 E. Sheridan, Ste. 202  
Oklahoma City, OK 73104

Contract Manager ("CM")	Jennifer Saiz
CM Phone	(405) 235-2217
CM Fax	(405) 235-2250
CM Email	jlsaiz@longwaveinc.com
Website	www.longwaveinc.com
Functional Areas ("FA") & Contract No('s).	FA5 - GS06T03BND0250 FA7 - GS06T03BND0277

#### Company History

Long Wave Incorporated was established in 1995 as a privately owned, small business. We became HUBZone Certified in 2001.

Long Wave Incorporated has received performance-based awards from the Navy. All programs have been completed on time and within budget. Over the past 7 years we averaged a 50% growth rate per year. Long Wave has offices in Dallas, Texas; Oklahoma City, Oklahoma; and Vienna, Virginia. We have additional employees in Colorado, Louisiana, and California.

Long Wave has existing contracts with the Navy, Army, Air Force, DISA and GSA.

#### Products and Services Offered

Long Wave Incorporated provides government and private industry with solutions to challenges in information technology, system integration, and system implementation. We provide web enabled internet/intranet implementation, and LAN/WAN design. We also provide disaster preparedness, disaster recovery, virus detection and security vulnerability assessments.

Other functions of Long Wave are to provide military communications services, RF communications processing and RF propagation services. We have a wholly owned subsidiary that provides XML technology and solutions to government and commercial clients. Long Wave specializes in technical and functional support to the Government in areas of program management support, integrated logistics support, hardware/software engineering, training, and the operation and maintenance of systems.

#### Company Socio-economic Status

HUBZone

## Appendix IX - Industry Partner Profiles

### MARSH COMMUNICATIONS SERVICES, INC.

4401 S. Crenshaw Blvd. Suite 314  
Los Angeles, CA 90043

Contract Manager ("CM")	Adrian Marsh
CM Phone	323-299-7796
CM Fax	323-299-7756
CM Email	adrian_marshall@marshcom.com
Website	www.marshcom.com
Functional Areas ("FA") & Contract No('s).	FA2 - GS06T03BND0221

#### Company History

Marsh Communications Services, Inc (MCS) is an SBA 8(a) and HUBZone company that began offering telecommunications consulting, design and implementation services in 1994 to the telecommunications industry and the federal government. The MCS team is dedicated to the development and implementation of state-of-the-art knowledge and capabilities in information technology and telecommunications. Public sector clients include: the Department of Defense, Environmental Protection Agency, US Department of Agriculture and the Department of Transportation.

#### Products and Services Offered

Marsh Communication Services, Inc., (MCS), is a full-service technology specializing in Enterprise Networking Solutions, which include System Integration, Network Services (LAN/WAN network design), Data communications, and Telecommunications Infrastructure Services.

Our focus product/service mix is as follows:

Systems Integration Services

Wireless LAN Solutions

Converged Network Solutions (Voice, Data Video) over IP

Secure Video Conferencing Solutions

LAN / WAN Design and Implementation Services

Telecommunications Infrastructure Design and Development

#### Company Socio-economic Status

HUBZone  
8(a)

## Appendix IX - Industry Partner Profiles

### MCS OF TAMPA, INC.

3926 W. South Ave. • Tampa, FL 33614

Contract Manager ("CM")	Doug Stacy
CM Phone	813-872-0217
CM Fax	813-876-6317
CM Email	dstacy@mcsoftampa.com
Website	<a href="http://www.mcsoftampa.com/hubzone.htm">http://www.mcsoftampa.com/hubzone.htm</a>
Functional Areas ("FA") & Contract No('s).	FA1 - GS06T03BND0216    FA5 - GS06T03BND0252 FA2 - GS06T03BND0227    FA6 - GS06T03BND0266 FA3 - GS06T03BND0234    FA7 - GS06T03BND0274

#### Company History

MCS (referred to as *Mission Critical Solutions*) was founded in 1989 as Gil Gonzalez (President) was completing his MBA in Information Systems. Mr. Gonzalez is a published software developer, network engineer, and RCDD. MCS became both 8(a) and HUBZone certified by the SBA in 2000; received its Top Secret Facility Clearance in 2001; and as of 2002, was performing \$10M in Information Technology services annually.

MCS has received numerous recognitions in the previous two years including: 2003/Jan – Recognized as a winner of the 2003 Minority-Owned Business Award by the Business Journal. 2002/Nov – Nominated for the 2003 SBA's "Small Business of the Year" award. 2002/Apr - Key Note Speaker at 25th Annual Small Business Conference in Tampa. 2002/Feb – Letter of Commendation from Verizon for MCS' performance on the Boeing Delta IV project at the Kennedy Space Center. 2002/Jan - General Dynamics awarded MCS the Gold Level Quality Service Provider Status for ISP, OSP and Engineering Services. 2001/Dec – Commendation from USSOCOM for the design/build of the Special Operations Joint Interagency Collaboration Cell SCIF. 2001/Sept – Commendation from US Special Operations Command, for MCS staff performance during the 9/11 crisis. 2001/June – Commendation from General Charles Holland, U.S. Air Force Commander in Chief – for MCS' support of Special Operations Command.

#### Products and Services Offered

**MCS:** Offers IT & Telecommunications services, CONUS and OCONUS, with many personnel cleared at TS/SCI level, passported and multilingual. MCS holds corporate certifications as: CISCO Premier Certified Partner, MICROSOFT Certified Partner, IBM Authorized Quality Service Provider and General Dynamics Quality Service Provider. Among other services, MCS has areas of expertise in IT Support (LAN, WAN, MAN, desktop), Communications Engineering and Installation (Telecom, Voice, Video, VTC), Application Development and Support (Web, Database, GOTS/COTS), Information Assurance and IT and Physical Security Support (PKI).

*Team Members – MCS has put together an exclusive world-class team in support of this contract:*

**Northrop Grumman Information Technology:** Delivering *trusted global* IT solutions, CMM Level 5. Premier IT services provider. Enterprise hardware and software. Top-tier systems integrator. Full life cycle IT solutions.

**General Dynamics Network Systems:** A leader in mission-critical information systems and technologies; employing approximately 54,000 people worldwide.

**Verizon Federal:** One of the world's leading provider of communications services. With more than \$67B in annual revenues and 230,000 employees, Verizon's global presence extends to more than 40 countries.

**ARTI:** A Minority, Veteran-Owned Information Technology Firm experienced in Network Engineering, Data Center and Helpdesk O&M, Cyber and Technical Security, Web Development, Database Design, GIS Solutions.

#### Company Socio-economic Status

HUBZone  
8(a)

## Appendix IX - Industry Partner Profiles

### ML TECHNOLOGIES, INC.

135 North Bridge  
Saint Anthony, Idaho 83445

Contract Manager ("CM")	Roger Atkinson
CM Phone	(208) 522-8784 ext. 15
CM Fax	(208) 529-1843
CM Email	ratkinson@mltech.com
Website	
Functional Areas ("FA") & Contract No('s).	FA5 - GS06T03BND0256 FA6 - GS06T03BND0263

### Company History

ML Technologies, Inc. (ML), a small Information Technology company, was founded in 1989, and has shown steady growth to its current base of approximately 200 employees. With corporate offices in St. Anthony, Idaho, and six other U.S. its sales in 2001 were approximately \$13 million. Over the years, ML has been the recipient of numerous government awards. These include small business of the year, small disadvantaged business of the year and others.

ML was certified by the U.S. Small Business Administration (SBA) in 1991, as a Small Disadvantaged Business. In September 2000, it was further certified as a qualified Historically Underutilized Business Zone (HUBZone) Company. Its principal customers include the United States Air Force (USAF), the Department of Energy, IRS and numerous other federal agencies.

### Products and Services Offered

ML provides System Design & Administration, Computer Facilities Management, Web Design, Local Area and Wide Area Network Support, Help-Desk Services, Database Design and Development, Computer hardware & software and many other products/services.

### Company Socio-economic Status

HUBZone



## Appendix IX - Industry Partner Profiles

### MYMIC LLC

200 High Street, Suite 308  
Portsmouth, VA 23704

Contract Manager ("CM")	Tom Mastaglio
CM Phone	757 391-9200
CM Fax	757 391-9098
CM Email	tom.mastaglio@mymic.net
Website	www.mymic.net
Functional Areas ("FA") & Contract No('s).	FA2 - GS06T03BND0228

### Company History

MYMIC LLC was organized in March 2000 and began full time operations in 2001. MYMIC is a Service-disabled Veteran-owned Small Business that obtained its HUBZone Certification in February 2002.

MYMIC has a varied client base including both commercial and government customers. It provides analytic services to the U.S. Joint Forces Command Joint Experimentation Center in Suffolk, Virginia and has Prime contracts with the U.S. Army PEOSTRI to evaluate Army training technology. MYMIC has provided advanced information technology services to local government offices and visualization and web development support to numerous commercial customers. MYMIC in partnership with another small business has developed an innovative web hosting solution to support the marketing and delivery of software development tools over the Internet, [www.aspdemos.com](http://www.aspdemos.com).

### Products and Services Offered

MYMIC LLC is a small and responsive, information technology business focused on servicing customers in government and industry. Our "E-Team" is ENERGIZED and an "approved GSA and Federal Government Provider of Distance Learning Solutions" and "Web Content and Development Provider" for on-going E-Commerce.

Through the GWACS contract we can meet the needs of any government agency for state-of-the-art, electronic media support including, but not limited to: web design, software development, hosting, administration and security; networking and engineering; call center and information center management and problem-solving; computer modeling, simulation, visualization and technical services; and distance learning course development and delivery.

MYMIC LLC is a fully qualified, experienced government contractor with a Top Security Facility Clearance. Additional services include analytical support, training development, database design and implementation, technology-based marketing communications and executive technology training.

### Company Socio-economic Status

HUBZone  
Service-disabled Veteran Owned  
Veteran-owned

## Appendix IX - Industry Partner Profiles

### NEW TECHNOLOGY MANAGEMENT, INC.

1843 S. Paseo San Luis  
Sierra Vista, AZ 85635

Contract Manager ("CM")	Leine Whittington
CM Phone	703-390-5560
CM Fax	703-390-5051
CM Email	lenew@ntmi.com
Website	www.ntmi.com
Functional Areas ("FA") & Contract No('s).	FA7 - GS06T03BND0279

### Company History

NTMI is a small, Black, women-owned, 8(a) HUBZone certified company with an impeccable performance record and an ever-increasing presence as a Federal government contractor. NTMI was founded in 1990 by Lurita Doan to provide professional and highly skilled systems integration support. Today, NTMI is a \$27M company with a diverse customer base, consisting of a 20-80 split between private sector and government contracts. NTMI has become a nationally recognized provider of High-End Technical Services to both Federal and Commercial customers.

### Products and Services Offered

Systems Integration  
Remote Video Surveillance/Security Systems  
Remote Data Transfer  
Wireless Technology  
Enterprise Architecture Support and Design  
Cabling Fiber, Microwave, CAT5, BNC, FDDI, ISDN, 10-BT  
Non-intrusive Inspection Devices  
Maintenance & Repair  
Programming Services  
Help-Desk Services  
Training

Nuclear Devices  
Network Security, Installation and Testing  
Development and Implementation  
Migration of Legacy Systems – UNIX and NT  
Database Design and Development  
Total Network Solutions (UNIX, Novell, Windows NT)  
Network Analysis and Design  
UNIX Integration and Support  
Hardware Configuration  
WWW/INTERNET Programming and Development

### Company Socio-economic Status

HUBZone  
Women-owned,  
8(a)

## Appendix IX - Industry Partner Profiles

### NUCOREVISION INCORPORATED

2828 10<sup>th</sup> Street N.E. Suite 100  
Washington, DC 20017

Contract Manager ("CM")	Chris Johnson
CM Phone	202-832-3383
CM Fax	202-832-3398
CM Email	cjohnson@nucorevision.com
Website	www.nucorevision.com
Functional Areas ("FA") & Contract No('s).	FA7 - GS06T03BND0272

#### Company History

NucoreVision Incorporated was founded in 1996 as an African-American owned, small disadvantaged business. NucoreVision was certified as an 8(a) and HUBZone enterprise by the U.S. Small Business Administration in 2000. NucoreVision also is currently certified as a minority business enterprise in Washington DC, Virginia and Maryland.

#### Products and Services Offered

NucoreVision provides federal, state/local governments and private industry with a wide range of information technology solutions. NucoreVision offers superior expertise in the areas of information assurance, network engineering, help desk and the development of web-enabled applications. NucoreVision specializes in Certification & Accreditation, Security Policy Development, Critical Infrastructure Protection Planning, Vulnerability Assessments, Penetration Testing, Information Security Engineering and various other information security-consulting services. NVI has provided information security and network engineering consulting services to the following satisfied customers:

Immigration & Naturalization Service  
Department of Justice  
Department of Housing and Urban Development  
Commodities Futures Trading Commission  
Federal Reserve Bank  
Department of Commerce  
DC Government.

#### Company Socio-economic Status

HUBZone  
8(a)

## Appendix IX - Industry Partner Profiles

### OMNET, INC.

(21 North Central Avenue)  
PO Box 1285  
Staunton, VA 24402

Contract Manager ("CM")	Susan Kubany
CM Phone	540-885-5800
CM Fax	540-885-0132
CM Email	S.Kubany@omnet.com
Website	www.omnet.com
Functional Areas ("FA") & Contract No('s).	FA1 - GS06T03BND0218 FA6 - GS06T03BND0269

### Company History

Omnet was founded in 1980, providing e-mail and information management services to scientific communities at universities and government agencies in over 70 countries. Since 1995, Omnet has provided a range of information technology solutions and on-line support to federal agencies and universities. Omnet was certified by the U.S. Small Business Administration as a women-owned 8(a) business in 2000.

The Shenandoah Valley Technology Council selected Omnet's co-founders as 2002 Entrepreneur of the Year. Omnet was one of six companies selected by the Office of the Secretary of Defense for participation in a pilot OSD-sponsored mentor protégé program in 2003.

### Products and Services Offered

Omnet provides its customers with information technology solutions, including web hosting, systems integration, internet/intranet functionality, custom software, data communications, help desk and support operations, web- and e-mail-enabled functionality, data communications using the Iridium satellite system, database design and development, training, and the ongoing operation and administration of on-line systems.

### Company Socio-Economic Status

HUBZone  
Women-owned  
8(a)

## Appendix IX - Industry Partner Profiles

### PHACIL, INC.

105 Lock Street, Suite 303  
Newark, NJ 07103

Contract Manager ("CM")	Mr. Sascha Mornell
CM Phone	415-383-3151 or 973-622-0544 ext. 12
CM Fax	973-858-0440
CM Email	www.phacil.com
Website	smornell@phacil.com
Functional Areas ("FA") & Contract No('s).	FA1 - GS06T03BND0213

### Company History

Phacil was founded in May 2001 and became HUBZone certified by the U.S. Small Business Administration (SBA) in February 2002. Phacil has received two Certifications of Competency from the SBA in June 2002 and again in January 2003. The Company is currently waiting for a Facility Clearance (Secret), which is pending.

The Company is led by an experienced and successful management team comprised of industry veterans from multiple industries with over 50 years of collective experience who have built companies worth over \$450 million in the commercial sector. With corporate headquarters located on the New Jersey Institute of Technology campus in Newark, New Jersey, Phacil has access to hundreds of scientists and researchers who are at the forefront of information science and communications technology.

### Products and Services Offered

Phacil is a HUBZone certified, minority managed small business focused on Information Technology, Integrated Services, Logistics Support and Engineering. Phacil's customer base consists of the Federal Government, both military and civilian agencies, as well as the commercial sector.

Solutions consist of, but are not limited to: information technology, systems integration, systems architecture, systems administration, software development, network engineering, network management, network monitoring, logistics, web solutions, telecommunications, hardware/software solutions, database solutions, LAN/WAN, helpdesk, desktop support, managed services, web hosting, integration services and server configuration.

Among its many resources, Phacil has Certified Novell Engineers (CNE, CNA), Microsoft Certified Systems Engineers (MCSE, MCT, MCSD), Cisco Engineers (CCNA, CCDA, CCNP), A+ Certified Technicians and others either on staff or available through subcontract arrangements.

### Company Socio-Economic Status

HUBZone

## Appendix IX - Industry Partner Profiles

### PHOENIX SYSTEMS CORP

207 Tremont St STE 2  
Rochester, NY 14608-2303

Contract Manager ("CM")	Mike Franco
CM Phone	585-758-0070
CM Fax	585-758-0075
CM Email	mfranco@itsphoenix.com
Website	<a href="http://itsphoenix.com/gsahubzone">http://itsphoenix.com/gsahubzone</a>
Functional Areas ("FA") & Contract No('s).	FA1 - GS06T03BND0210

#### Company History

Phoenix Systems Corp was founded in 2001 as a women-owned, small disadvantaged business and HUBZone company certified 6-Dec-2001.

#### Products and Services Offered

Phoenix provides federal, state, and local governments and private industry with technology solutions to meet today's needs in the wireless, security and telecommunications arena. They provide experienced technicians and engineers for complete turnkey solutions including discourse based or statistical applications that serving GIS output. Other areas of expertise include biometrics, FIPS140 certified wireless security, wireless data communications links, cellular tower design, maintenance and construction, training, testing and analysis, seat management, and operation and maintenance of systems. E-commerce sites development and hosting, web site development and hosting, XML solutions to server web page information sourced from a range of databases from SQL to Oracle, DB2 and more. Phrase based pattern recognition of text-based signals served as secure web pages for homeland defense related requirements

#### Company Socio-economic Status

HUBZone  
Women-owned

## Appendix IX - Industry Partner Profiles

### PROGRAM CONTRACT SERVICES, INC.

451 Steep Hollow Lane  
Rileyville, VA 22650

Contract Manager ("CM")	Mike Kronstein
CM Phone	540-843-2551
CM Fax	540-743-6299
CM Email	MikeK@pcsva.com
Website	www.pcsva.com
Functional Areas ("FA") & Contract No('s).	FA3 - GS06T03BND0239
	FA7 - GS06T03BND0276

#### Company History

Program Contract Services, Inc. (PCS) is a Women-owned Small Business (WOSB) with HUBZone Certification. Incorporated on May 19, 1998 PCS is expanding by being mission oriented and dedicated to providing its customers with the best services and products available.

#### Products and Services Offered

PCS, Inc. provides technical, program management and logistics support to effectively manage cost, schedule, and performance. This ensures a high degree of success for a variety of programs, projects, acquisitions, fielding of systems, contractor lifecycle support, acceptance test plans, large contracts, and field service support.

Our management team is mission oriented and dedicated to providing our customers with the best services and products available, within cost, schedule, performance parameters, and on a competitive basis. We currently support Department of Defense agencies with program management, FAA certified supply and logistics management, information technology, field service representatives, mission analysts, systems integration and engineering, technical writing, training documentation development and management, document creation (hard copy and electronic formats), and acceptance testing procedures.

PCS, Inc. has a proven past performance of delivering on time and within budget. We have a 100% customer satisfaction, often exceeding expectations.

#### Company Socio-economic Status

HUBZone  
Women-owned

## Appendix IX - Industry Partner Profiles

### QUANTELL INCORPORATED

685 Mosser Road, Suite 126  
McHenry, MD 21541

Contract Manager ("CM")	Shaun Tucker
CM Phone	301-682-9300
CM Fax	410-775-7768
CM Email	stucker@quantell.com
Website	www.quantell.com
Functional Areas ("FA") & Contract No('s).	FA4 - GS06T03BND0240
	FA7 - GS06T03BND0271

#### Company History

Established in 1998 and later certified by the United States Small Business Administration (SBA) as a women-owned HUBZone entity, Quantell focuses on providing technology solutions to Federal, State, and Local Governments as well as private industry.

Quantell's corporate philosophy centers around customer satisfaction and client retention. We offer a staff of highly skilled professionals capable of consistently performing beyond customer expectations. Over 68% of our staff have advanced degrees and approximately 75% maintain certification within their area of expertise.

Quantell has received numerous letters of commendation from the Department of Defense (DoD), the Department of Energy (DOE) and other Federal agencies recognizing our developments in technology solutions and our performance excellence.

#### Products and Services Offered

Our specialties include technical and functional support in areas of Software Development and Testing, Data Base Design and Generation, Legacy Interfaces and Data Migrations, Website Design, Contingency Planning, Disaster Preparedness and Recovery, Documentation, Information Assurance and Security, Independent Verification and Validation and Virus Detection and Recovery.

#### Company Socio-economic Status

HUBZone



## Appendix IX - Industry Partner Profiles

### SUPERLATIVE TECHNOLOGIES, INC.

8300 Greensboro Drive, Suite 425  
McLean, Virginia 22102

Contract Manager ("CM")	Brandon Park
CM Phone	703-821-3732
CM Fax	703-821-3743
CM Email	GSAHUBZone@SuprTek.com
Website	www.suprtek.com
Functional Areas ("FA") & Contract No('s).	FA1 - GS06T03BND0211
	FA2 - GS06T03BND0220
	FA3 - GS06T03BND0230
	FA4 - GS06T03BND0241
	FA5 - GS06T03BND0251
	FA6 - GS06T03BND0261
	FA7 - GS06T03BND0270

#### Company History

Incorporated in 1996 and certified 8(a) through February 2008. Beginning with six employees as a subcontractor at the Department of Justice, SuprTek has grown to a staff of 108. Hard work has resulted in award of major prime contracts with the US Army, US Navy, and Washington DC Metropolitan Police. These clients have all required significant upgrades to computing and business processes. Excelling in this environment has helped further develop our core competencies in network architecture and system support. With Headquarters in McLean, Virginia, we have branch offices in the District of Columbia, Hawaii, Maine, and South Carolina.

#### Products and Services Offered

SuprTek is a full-service technology provider. Our core competencies include cabling, network operations, software development, Internet/Intranet services, network design and installation, database development and maintenance, GIS analysis and support, and web-based technologies. Recent growth areas have been in PDA application development, secure wireless networking, and business process re-engineering.

SuprTek also manufactures a line of secure wireless networking solutions and wireless surveillance systems. Our integration, maintenance, and operation of these systems at the DC Joint Operations Command Center for the police, FBI, and Secret Service has been highlighted on CNN and in the Wall Street Journal.

#### Company Socio-economic Status

HUBZone  
8(a)

## Appendix IX - Industry Partner Profiles

### SYCAMORE ASSOCIATES, INC.

241 E. 4th Street, Suite 204  
Frederick, Md. 21701

Contract Manager ("CM")	Kurt Heckman
CM Phone	301-668-4681 x104
CM Fax	301-668-4683
CM Email	kurt@sycamore.us

Website	www.sycamore.us
---------	-----------------

Functional Areas ("FA") & Contract No('s).	FA1 - GS06T03BND0215 FA4 - GS06T03BND0249
--	--

### Company History

HUB Zone certified company specializing in IT engineering. Systems, Software and Database Engineering, Web Development, Formal Test and IV&V. Products for the Internet, client/server and standalone environments. World-class web hosting. Customers: Lockheed-Martin, Fannie Mae, Glaxo-SmithKline, Freddie Mac, HUD (Ginnie Mae), CSC, Titan, and the DoD. (Maryland Procurement Office).  
Top Secret (TS/SCI with Polygraph), Facility Clearance, SCIF  
CMM Level 4/5 expertise

#### *Expertise*

Software Design and Development: UML, Java (J2EE / EJB), C++, C, Tcl, Perl  
Web: HTML, XML, JSP, CGI, JavaScript, Flash, graphics  
Graphical User Interfaces: Web, PDF, VB, Tk, X-Windows Motif  
Web Hosting: Apache, SSL, Windows & UNIX (Linux & Solaris), Sendmail, Firewalls  
Systems Engineering: Requirements Analysis, Algorithm development, technical documentation  
Database Engineering: Oracle, Sybase, Postgres, SQL Server  
Conceptual and Physical Modeling, Data V&V  
Project Management: Cost and scheduling, risk mitigation  
Configuration Management  
Formal Test

#### *Engineering Products*

Multi-Level Requirements Specifications  
Multi-Level System Design Specification  
Multi-Level Test Plan, Procedures and Reports:  
Training and User Documentation

### Company Socio-economic Status

HUBZone

## Appendix IX - Industry Partner Profiles

### TELESIS Corporation

1700 Rockville Pike, Suite 540  
Rockville, MD 20852

Contract Manager ("CM")	Mr. Richard Crider
CM Phone	301.881.6154
CM Fax	301.881.6642
CM Email	rcrider@telesishq.com and
hubzoneCM@telesishq.com	
Website	www.telesishq.com
Functional Areas ("FA") & Contract No('s).	FA3 - GS06T03BND0231

### Company History

Established in 1998, TELESIS Corporation is a motivated company, excelling in providing Information Technology support to commercial and federal customers. Certified as a Women Owned, Small Disadvantaged Business, TELESIS became HUBZone certified in March 2000 and 8(a) certified in October 2000. Since being established, TELESIS has grown rapidly, at an average of 250% every year and has earned the trust and respect of numerous customers. TELESIS delivers efficient and outstanding support services in Software development, Integration, Data Base development, design and administration, and network support services.

### Products and Services Offered

TELESIS specializes in technical and functional support to Federal Government and Commercial clients in the areas of Data Base design, development, and administration, using Oracle 8\*, 11\*, Access and Data Warehousing / Data Mart design; software development and design using Object Oriented technologies; Configuration Management using Rational tools; and Web development for intranet, extranet and internet applications. To ensure that our support on the infusion of new technology is sound, TELESIS professionals are well trained and up-to-date on the latest technologies. We understand and learn new technology when it provides value—when it is sufficiently mature, can improve processes and products, and is economically justified. Study and insertion of new technology are a part of our normal process improvement, and we stand ready to share these skills with our clients.

### Company Socio-economic Status

HUBZone  
Women-owned  
8(a)

## Appendix IX - Industry Partner Profiles

### VISUAL CONCEPTS LLC

199 South Figueroa, Suite 100  
Ventura, California 93001

Contract Manager ("CM")	Priscilla Becker
CM Phone	805-652-1347
CM Fax	805-652-1134
CM Email	pbecker@visualconcept.com
Website	www.visualconcept.com
Functional Areas ("FA") & Contract No('s).	FA3 - GS06T03BND0232

#### Company History

Visual Concepts LLC, founded in 1994, is a women-owned, rapidly growing information technology services company based in Ventura, California. Visual Concepts was certified as an 8(a) business in 2000 and has secured strategic partnerships with Oracle, Sun Microsystems, Cimage Novasoft, and Dell Computers.

Visual Concepts won an Outstanding Achievement Award from LA ISPI in Performance Improvement and was recently named as the Cimage Novasoft Preferred Product and Service Provider for the Western Region of the United States.

#### Products and Services Offered

Visual Concepts teams with clients to help determine how best to transform current business practices into cutting-edge, real-time transfer and management of corporate information. Most recently, Visual Concepts has been selected to be a part of the architecture team that will redesign how NASA's Mission Control Center processes mission critical information. Visual Concepts has a host of partners and employs several tools to ensure the customer receives a complete solution.

Visual Concepts provides 100% Web Based Integrated IT Solutions, Application Life Cycle Development Methodology, API and XML Compliant Software Integration, Enterprise Management Database Solutions, Corporate Document Management Solutions, Corporate Workflow and Communication of Mission Critical data.

Visual Concepts, LLC holds a DoD SECRET clearance.

#### Company Socio-economic Status

HUBZone  
Women-owned  
8(a)